

Intra-Elite Competition and Long-Run Fiscal Development*

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Abstract

This paper exploits an original database that spans 30-plus developed and developing nations between 1870 and 2010 to perform the first empirical analysis of the relationship between historical levels of intra-elite competition and fiscal development over the long run. We argue that the timing of industrialization affects the extent of historical competition between agricultural and capitalist elites, which in turn helps shape key initial decisions over fiscal size and structure. Under “early” industrialization, intra-elite competition levels tended to be greater, promoting fiscal development characterized by high overall taxation and tax progressivity. Under “late” industrialization, by contrast, agricultural elites were more likely to retain political dominance, promoting fiscal states characterized by low overall taxation and tax regressivity. We show evidence for a positive, statistically significant, and robust relationship between historical intra-elite competition levels and long-run fiscal development. This focus on intra-elite competition improves our understanding of the fundamental determinants of cross-national fiscal differences today.

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1 Introduction

There are striking differences in the size and structure of modern fiscal states. To illustrate, Figure 1 plots the overall tax take (as measured by the tax-to-GDP ratio) and tax progressivity (as measured by the direct tax share) across 30-plus developed and developing nations. Over the 2000s, the overall tax take in this sample ranged from roughly 10 to 40 percent of GDP across nations, while revenue from progressive taxation ranged from roughly 25 to 80 percent.

To help explain cross-national fiscal differences today, this paper puts forth an argument that links historical levels of intra-elite competition to long-run fiscal development. This approach builds on previous works that relate infighting among elites to economic and political change (e.g., Lizzeri and Persico, 2004, Congleton, 2011, Ansell and Samuels, 2014, Albertus, 2015, Garfias, 2015, Mares and Queralt, 2015). We argue that industrialization may prompt “new” capitalist elites to challenge the traditional political dominance of “old” agricultural elites. The historical extent of this intra-elite conflict helps shape key initial decisions over fiscal size and structure, which influences how fiscal states subsequently evolve.

Our argument analyzes the basic fiscal decision-making process that historical elites may have undertaken. First, elites had to decide whether to invest in greater fiscal capacity and fund new public goods (e.g., transportation infrastructure, urban sanitation) with the potential to improve productivity in an industrializing economy. Second, if elites did in fact make such an investment, then they had to decide how to allocate the new tax costs associated with it.

We argue that the timing of industrialization influenced this decision-making process by elites. Specifically, we distinguish between between early and late industrializing nations. For early industrializers, the industrialization process took place during the first (1760-1830) or second (1870-1913) waves. For late industrializers, however, large-scale industrialization did not typically take place until after World War II.

In the early industrializing context, the industrial sector typically threatened to “crowd out” the agricultural one. Thus, agricultural and capitalist elites were pitted against each other in a sort of zero-sum economic game. Agricultural elites were likely to lose from new public goods investments, which could increase the pace at which the economy shifted from agriculture to industry. Capitalist elites, by contrast, were likely to economically benefit from

higher public goods provision.

To pay for new public goods, capitalist elites in this historical context would have most preferred to shift additional tax costs onto others. They were politically unable, however, to implement higher property taxes on agricultural elites. Similarly, higher consumption taxes (e.g., value-added taxation, or VAT) were still not economically or technologically viable at this time. Higher trade taxation, meanwhile, would (eventually) harm the industrial sector by curtailing access to international markets. Thus, capitalist elites in early industrializers were willing to shoulder a higher tax burden through progressive direct taxation on themselves, so long as the increase in industrial output due to higher public goods provision exceeded their new tax costs.

In the late industrializing context, by contrast, industrialization was often meant to support, rather than crowd out, rural development. Here, agricultural elites (along with nascent capitalist elites) hoped to mechanize agriculture to maintain their comparative advantage in international trade. Given that their economic interests were rather narrow, however, the scope for new public good investments was likely to have been quite low. Furthermore, unlike most early industrializers, late industrializers could at times rely on foreign direct investments in public infrastructure. And, due to late timing, higher consumption taxes (e.g., VAT) were now viable, enabling agricultural elites to (partially) avoid shouldering a higher tax burden themselves through progressive direct taxation.

We argue that such initial decisions influenced fiscal development over the long run. Figure 2 shows descriptive evidence in support of this claim. This figure breaks down fiscal development by country from 1870 onward. Consistent with our argument, high tax progressivity tends to undergird high fiscal capacity in early industrializers such as the United Kingdom, France, and Germany. Similarly, as our argument would predict, high tax regressivity and low fiscal capacity appear to go hand-in-hand in late industrializers such as Brazil, India, and Turkey.

To test the predictions of our argument, we exploit an original fiscal database that spans 31 nations between 1870 to 2010. This database provides us with a novel perspective on long-run fiscal development across a broad swath of developed and developing nations. To construct it, we have integrated individual fiscal time series data from more than 30 secondary sources, including historical compilations, national statistical offices, and statistics

from the IMF, OECD, World Bank, and other such organizations.¹

Our empirical analysis proceeds in two parts. We first show descriptive evidence for a strong relationship between the timing of industrialization and historical levels of intra-elite competition. We find that competition between agricultural and capitalist elites tended to be high under early industrialization, but low under late industrialization. We next turn to our main analysis about the relationship between historical intra-elite competition levels and long-run fiscal development. We show that this relationship is positive and statistically significant. For example, we find that greater intra-elite competition is associated with a 1-3.3 percent increase in the overall tax take, and a 1.5-7.3 percent increase in the direct tax share. To put such magnitudes into perspective, average overall taxation for our sample was 20 percent of GDP over 1870-2010, while average tax progressivity was 39 percent. Thus, our estimates suggest that the increase in fiscal capacity associated with greater intra-elite competition was equivalent to up to 17 percent of actual overall taxation over this period, and up to 19 percent of actual tax progressivity.

We proceed as follows. Section 2 develops our argument. Section 3 relates our argument to alternative arguments put forth in the literature, including interstate warfare, partisan control of government, economic modernization, and several others. Section 4 presents the empirical strategy and main results, while Section 5 tests for robustness. Section 6 concludes.

2 Conceptual Framework

We develop our argument in two parts. The first part characterizes, in basic terms, the fiscal decision-making process that historical elites in newly-industrializing nations may have undertaken. The second part analyzes this decision-making process across two different historical contexts: early versus late industrializers. Our argument produces three predictions that will guide our empirical analysis.

2.1 Decision-Making Process

To help characterize the basic fiscal decision-making process by historical elites, we put forth a very simple formal model. Say that there are two types of elites: agricultural elites A and capitalist elites C . What distinguishes each type of elite is their sector-specific production

¹The tables in Sections 14 and 15 of the online appendix describe the sources and construction methods for this database. We greatly thank Mauricio Prado for his help with data construction.

skill. Agricultural elites specialize in agricultural production, while capitalist elites specialize in industrial production. Let the (initial) output of agricultural elites be y_A and that of capitalist elites be y_C .

Prior to industrialization, agricultural elites were typically the incumbent power-holders in society (Kuznets, 1955, Ansell and Samuels, 2014). With industrialization, however, capitalist elites may have begun to challenge the political dominance of agricultural elites, implying the potential for greater intra-elite competition (Moore, 1966, Justman and Gradstein, 1999, Boix, 2011).

In the context of industrialization, historical elites must make two basic sequential decisions over fiscal development. First, they must decide whether to invest in greater fiscal capacity in order to fund a higher amount of public goods that may improve economic productivity. Second, if elites do in fact make such an investment, then they must decide how to allocate the new tax costs associated with it.

With respect to the first decision, historical elites must choose whether to fund new public goods with the potential to translate into productivity gains in an industrializing economy (Lindert, 2004, Lizzeri and Persico, 2004, Congleton, 2011, Pincus and Robinson, 2011).² For example, such public goods may include enhanced transportation infrastructure (e.g., railway networks) and/or urban sanitation (e.g., sewerage systems). Accordingly, let the output of capitalist elites – who as described above have a sector-specific skill in industrial production – increase to $\tilde{y}_C \geq y_C$ under this higher provision of public goods.

The implications of new public goods for the output of agricultural elites, by contrast, depends on how they affect the productivity of the agricultural sector relative to the industrial one. A traditional view holds that greater industrial production may “crowd out” agricultural production (Rostow, 1959). This scenario may have been more common under early (versus late) industrialization. In Britain, for example, new opportunities for industrial work reduced the labor supply available for agriculture (Allen, 2009). To retain workers, agricultural elites had to increase wages, reducing profitability. Here, agricultural elites stand to lose (or at least benefit less) from new public good investments, which will increase the pace at which the economy shifts from agriculture to industry (Kaldor, 1963, Congleton, 2011). In this case, let γ reflect the “production cost” of crowding out to agricultural elites, where

²For a theoretical account of this process, see Barro (1990).

$0 < \gamma \leq 1$. Alternatively, new public good investments may actually enhance the overall productivity of the agricultural sector (rather than crowd it out). In this scenario, let the output of agricultural elites increase to $\tilde{y}_A \geq y_A$ in response to new public goods. This case may have been more common for late industrializers (Kohli, 2004). For example, railway investments in Argentina, Brazil, and Mexico spurred economic growth in their respective agricultural sectors (Haber, 2005).

With respect to the second decision, if historical elites do in fact invest in new public goods, then they must choose how to allocate the new tax costs. Intuitively, the new tax amount that elites must pay should exceed the status quo amount, τ_L , which we may think of as a traditional property tax. While τ_L can cover minimal public goods such as national defense and basic infrastructure, it is not enough to cover the new sorts of public goods as described above. To cover the new tax costs, elites may rely on the following main options: trade taxation τ_R , indirect taxation τ_I , and/or progressive direct taxation τ_D .³ Note that both agricultural and capitalist elites alike have an incentive to shift new tax costs onto the other elite group if and when possible (Beramendi and Queralt, 2014, Mares and Queralt, 2015, 2017).

2.2 Optimal Decisions under Early Industrialization

We now analyze the fiscal decision-making process by elites across two different historical contexts, starting with early industrializing nations. Figures A1 and A2 of the online appendix illustrate this decision-making process and the payoffs for the agricultural and capitalist elites, respectively, for this historical context.

A traditional view claims that, at least for early industrializers, the industrial sector threatened to crowd out the agricultural one (Rostow, 1959, Kaldor, 1963, Congleton, 2011). Thus, in this historical context, we may think of agricultural and capitalist elites as pitted against each other in a sort of zero-sum economic game. If new public goods exacerbated the crowding-out problem (e.g., by making industrial work more attractive relative to agriculture), then the agricultural sector may have been worse off in relative (and even absolute) terms. In this case, therefore, agricultural elites were less likely to favor new fiscal investments, because their payoff under the status quo exceeded that under any alternative

³We discuss two other potential options, higher property taxation and foreign direct investment, ahead.

scenario in which taxation increased, regardless of the allocation of new tax costs. Formally,

$$y_A - \tau_L > \gamma \cdot y_A - \tau_{R,I,D}. \quad (1)$$

Capitalist elites, by contrast, were more likely to favor new investments in fiscal capacity, so long as the increase in industrial output due to higher public goods provision exceeded the new tax costs:

$$\begin{aligned} \tilde{y}_C - \tau_{R,I,D} &> y_C - \tau_L \\ \Rightarrow \tilde{y}_C - y_C &> \tau_{R,I,D} - \tau_L. \end{aligned} \quad (2)$$

How, then, to secure the additional tax revenue necessary to support the new public goods? Capitalist elites may have most preferred to implement higher taxes on immobile assets (e.g., land). However, they faced strong opposition from agricultural elites, the incumbent power-holders in society. Mares and Queralt (2015, 2017), for example, show evidence that the introduction of the income tax was often made by traditional agricultural elites as a strategic move to shift tax costs onto new capitalist elites.

Indirect taxation on consumption τ_I was another potential option. Higher consumption taxation such as VAT, however, was not a viable way for early industrializers to cover new fiscal investments, since 1) for implementation, large-scale consumption taxes called for relatively modern technology, which was not yet available, and 2) for VAT to yield enough revenue, relatively high pre-existing development levels were needed (Aidt and Jensen, 2009). Historically, early industrializers only shifted toward VAT in the last quarter of the twentieth century, once progressive direct taxation had reached its limits as a plausible revenue source (Kato, 2003, Beramendi and Rueda, 2007).

Thus, even though capitalist elites would have most preferred to shift the new tax burden onto others, the main feasible options likely came down to higher trade taxation τ_R or progressive direct taxation τ_D . During nascent industrialization, domestic firms may in fact benefit from trade protection in terms of high tariffs, which allow them to grow (Krugman, 1991, Reinert, 2007). Once such firms begin to dominate national markets, and/or improve productivity enough to gain a comparative advantage internationally, however, support for trade liberalization may increase (Dixit, 1985, Brambor and Lindvall, 2014). Congleton (2011, pp. 239-43), for example, shows that average tariff rates in Europe fell over the nineteenth

century, as capitalist elites sought greater access to international markets for their products.⁴

Given the negative potential impact of higher trade taxation on the industrial sector, therefore, capitalist elites may have been willing to shoulder a higher tax burden themselves through progressive direct taxation. The specific political context of early industrialization may have reinforced this choice. Progressive direct taxation was originally adopted under restricted suffrage, in part under the expectation that tax rates would not increase beyond those favored by capitalist elites (Aidt and Jensen, 2014, Beramendi and Queralt, 2014). Though progressive direct taxation had important redistributive consequences over the twentieth century (Besley and Persson, 2013), pre-World War I income tax rates were relatively low (Seligman, 1914, Aidt and Jensen, 2009).⁵

Overall, our argument suggests that we should observe positive relationships between early industrialization, the level of competition between agricultural and capitalist elites, and fiscal development, both in terms of overall taxation and the relative importance of tax progressivity. Furthermore, we may expect initial fiscal decisions to have influenced the ways in which policymakers dealt with subsequent fiscal demands in response to franchise extensions, the two World Wars, and other major events. In this way, the legacy of fiscal decisions under early industrialization could endure over the long run.

2.3 Optimal Decisions under Late Industrialization

The agricultural sector in developing nations traditionally held a comparative advantage in international trade (Baer, 1972, Edwards, 1993) Thus, there was typically less impetus for industrialization. Furthermore, labor costs stayed low, reducing the demand for labor-saving technological innovations (Allen, 2009).

Eventually, however, industrialization may have begun to make economic sense. Agricultural elites (along with nascent capitalist elites) may have hoped to mechanize agriculture in order to maintain their comparative advantage (Haber, 2005). This process was meant to support, rather than upend, rural development (Collier and Collier, 2002, Hora, 2002). Put differently, the goal of agricultural elites in this historical context was to organize the new

⁴He cautions, however, that this downward trend was marked by an “ebb and flow of tariffs,” and did not take place in one fell swoop (Congleton, 2011, p. 241).

⁵Scheve and Stasavage (2010, 2012), for example, show evidence that class conflict over progressive direct taxation did not typically emerge until WWI and WWII.

industrial sector such that it served their core interests (Kohli, 2004). To achieve this goal, agricultural elites were able to draw on their large political influence.

In the late industrializing context, therefore, it makes sense to view new public good investments as a way to exploit economic complementarities between the agricultural and industrial sectors (see Figure A3 of the online appendix), rather than as a sort of zero-sum game (as was the case for early industrializers). Thus, agricultural elites may have favored higher public goods provision, because they would increase agricultural output (Hora, 2002, Haber, 2005). Formally,

$$\tilde{y}_A - \tau_{R,I,D} > y_A - \tau_L. \quad (3)$$

Given that the economic interests of agricultural elites were quite narrow, however, the scope for investments in new public goods was likely to have been lower in the late-industrializing context than in the early-industrializing one. Railway improvements in late-industrializing Argentina, for example, were made in a stark hub-and-spoke design, meant mainly to transport primary goods to Buenos Aires for export (Keeling, 1993). Early-industrializing Britain and Germany, by contrast, developed complex railway networks in order to transport workers, raw materials (e.g., coal), and intermediate goods throughout the country (Fremdling, 1977). Similarly, late industrializers may have found it difficult to match the price and quality of core industrial producers (Baer, 1972). In this way, the late timing of industrialization may have further reduced the incentive (at least at the margin) to invest in new public goods.

The financing options for new public good investments, moreover, were different for late (versus early) industrializers. Our simple model emphasizes how historical elites may have financed new public goods through higher taxation. In several cases, however, late industrializers received foreign direct investments in public infrastructure by core industrialized nations. The British, for example, made extensive investments in docks and ports, electrical power, and railways in Latin America (Stone, 1977). Importantly, the provision of such public goods did not entail higher taxation by the governments in late-industrializing nations themselves.

The political logic of late industrialization not only influenced the state's decision over the amount of new public goods to invest in, but also how to structure any new taxation to fund them. As for early industrializers, higher trade taxation τ_R may have been attractive

early on to protect the nascent industrial sector. The ability to make new sectors competitive took longer for late industrializers, because they had to make up for efficiency deficits against core industrialized nations. Most late industrializers, however, did not have large enough domestic markets to support a thriving industrial sector. For this reason, they often shifted to export-oriented production, eventually reducing trade taxes (Haggard, 1990). Given the late timing, higher indirect taxation on consumption τ_I including VAT became a viable way for agricultural elites to help recover lost revenue from trade taxes (Wibbels and Arce, 2003, Ha and Rogers, 2017), and to help pay for new public goods. The VAT, moreover, enabled agricultural elites in late industrializers to avoid – at least in part – shouldering a higher tax burden themselves through progressive direct taxation.

Relative to the early industrializing context, therefore, our argument suggests that optimal fiscal decision-making should have looked quite different under late industrialization. There should have been less competition between agricultural and capitalist elites. Though fiscal development may have taken place, overall taxation should have stayed relatively low, and should have been relatively regressive. Low initial investments in fiscal capacity, moreover, may have made subsequent fiscal investments more difficult, thereby helping cement the legacy of fiscal decisions undertaken during late industrialization (Queralt, 2015).

2.4 Predictions

Our argument produces one ancillary and two main empirical predictions.

- A. Early industrialization should have promoted a higher level of competition between agricultural and capitalist elites. Intra-elite competition should have remained relatively low, however, under late industrialization. We view this as an ancillary prediction that helps us set up the following two main predictions.
 1. Greater intra-elite competition between agricultural and capitalist elites should lead to an increase in the overall level of fiscal capacity (size).
 2. Greater intra-elite competition between agricultural and capitalist elites should lead to an increase in tax progressivity (structure).

3 Alternative Arguments

Before proceeding to our empirical analysis, we now relate our argument to several alternative arguments that are present in the literature. This discussion also helps motivate the different controls that our empirical analysis will employ.

3.1 Interstate Warfare

Interstate military competition and warfare is one prominent explanation for fiscal development (e.g., Tilly, 1975, Mann, 1986, Downing, 1992, Besley and Persson, 2009, Dincecco and Prado, 2012, Gennaioli and Voth, 2015). To finance military efforts, a state may undertake administrative reforms that strengthen the overall tax system (Tilly, 1975). Similarly, to promote equal burden-sharing in wartime, a state may enact progressive direct taxation on elites that are unlikely to be conscripted for battle (Scheve and Stasavage, 2010, 2012).

We view our argument as complementary to those which highlight warfare. While this literature emphasizes international factors that may influence fiscal development, we focus on a wholly domestic factor: inter-elite competition. This focus helps us explain differences in fiscal development between states that did not (frequently) mobilize for major wars. For example, both Spain and Sweden were neutral in World Wars I and II, yet fiscal development today differs between them. While high overall taxation and tax progressivity characterizes Sweden, fiscal development in Spain still lags behind much of Europe (see Figure 2). Similarly, non-European nations such as Argentina and Chile did not mobilize for either World War. Yet there is a significant divergence in long-run fiscal development among them (Bergman, 2003). Nonetheless, our empirical analysis will control for war participation.

A related type of argument is known as the fiscal contract view of fiscal development (e.g., Bates and Lien, 1985, Levi, 1988, Besley and Persson, 2013). To raise new funds (and thus finance military efforts), an autocratic ruler may surrender (partial) political control. In turn, it may become more likely that some of the new funds will be spent on items that will directly benefit elites, making them more willing to agree to higher taxation in the first place. Our empirical analysis will account for broad political development trends in a variety of ways (e.g., year fixed effects, region-specific time trends), and will explicitly control for democracy levels.

3.2 Leftist Control of Government

The partisan orientation of incumbent politicians is another well-known explanation for fiscal policy outcomes (e.g., Hibbs, 1977, Huber and Stephens, 2001). Left-wing parties tailor public policy toward the working class. Thus, they are more likely than right-wing parties to increase both the overall level and progressivity of taxation when in office, in order to fund redistributive public goods that benefit their working-class base. In our view, this argument is quite plausible. Still, there may be political constraints that limit the ability of left-wing parties in developed nations to enact progressive tax reforms (Przeworski and Wallerstein, 1988, Beramendi and Rueda, 2007). Furthermore, this argument may have been more relevant for early industrializers than for late industrializers, as partisan competition itself may be thought of as a “luxury good” that is only typically found in established democracies. At any rate, we will control for the partisan orientation of government in our empirical analysis.

A related argument highlights the interactive effect of democratization and urbanization on fiscal development (Andersson, 2017). According to this view, fiscal policy depends on whether the voting franchise is extended to the urban or rural poor. While the urban poor strictly prefer to shift the tax burden from consumption onto property and income, the preferences of the rural poor are less clear-cut. To account for this argument, our empirical analysis will control for urbanization, democracy, and the interaction effect between them.

3.3 Economic Modernization

A third prominent argument links the overall level and progressivity of taxation to economic development. If most citizens are poor, then high taxation may not be feasible (Becker and Mulligan, 2003). Similarly, the state may lack the bureaucratic capacity to administer sophisticated forms of taxation (e.g., a progressive direct tax). According to this logic, economic development will make fiscal change more likely, regardless of other international or domestic factors. Our argument, by contrast, suggests that fiscal outcomes may still differ across nations at similar levels of economic development, depending on the expected benefits (and costs) of new public goods, and the specific tax revenue environment (e.g., whether VAT was technologically viable). Still, our empirical analysis will account for past economic development levels in several ways (e.g., year fixed effects, region-specific time trends, lagged dependent variable), and will explicitly control for per capita GDP.

3.4 Other Alternatives

Finally, the political economy literature highlights several other factors that may influence fiscal policy. First, landholding inequality may affect whether capitalist elites play a role in government policy-making (Albertus and Menaldo, 2014, Ansell and Samuels, 2014, Albertus, 2015). Namely, high landholding inequality may imply a well-organized agricultural sector that can effectively fend off political demands by capitalist elites. Second, trade openness may influence fiscal development. For example, the government may expand in size in order to provide social insurance and reduce the risks of negative trade shocks (Rodrick, 1998). Similarly, abundant natural resources may generate non-tax revenue that enable governments to provide public goods without increasing extractive capacity via higher taxation (Ross, 1999). Third, fractionalization along ethnic, linguistic, or religious lines may influence society's preferences over public goods provision (Alesina et al., 2003). In our view, each of the above factors is a plausible determinant of fiscal development. For the most part, however, they do not explicitly speak to the fiscal role of intra-elite competition between agricultural and capitalist elites. Still, we will control for each factor above in our empirical analysis.

4 Empirical Analysis

Our empirical analysis proceeds in two parts. Recall from Section 2 that our argument produces one ancillary and two main empirical predictions. We first turn to the ancillary prediction. Given space constraints, we focus on descriptive evidence to provide support for this prediction. We then turn our attention to a rigorous econometric analysis of the two main predictions.

4.1 Ancillary Prediction

Our argument suggests that, to an important extent, historical levels of political competition between agricultural and capitalist elites reflect the timing of industrialization. Under early industrialization, it was more likely that capitalist elites would be pitted against agricultural elites in a sort of zero-sum economic game, promoting greater intra-elite competition. Under late industrialization, by contrast, agricultural elites were more likely to retain their traditional dominance, reducing inter-elite competition.

We now show descriptive evidence that is consistent with this ancillary prediction. Ideally, we would like a standardized measure of competition between agricultural and capitalist elites across our sample of developed and developing nations from the late nineteenth century to the present. In practice, however, such a measure is not available. Fortunately, we do have two different types of proxy data that, when combined, will help us evaluate whether our ancillary prediction holds water.

The first type of data concerns the timing of industrialization, which we measure in several ways. First, we take the historical shares of employment in agriculture and industry, respectively, from Banks and Wilson (2015). Similarly, we take the share of agricultural activity in GDP (Banks and Wilson, 2015). Finally, we take a historical measure of occupational diversity in society from Vanhanen (2005). The rationale for each of the above variables is that political competition between agricultural and capitalist elites should reveal itself in terms of a growing non-agricultural sector.

The second type of data concerns intra-elite political competition, which we measure in two ways: executive recruitment and political contestation. The basic advantage of such variables is that they are systematically available across our sample of developed and developing nations over time. To construct the executive recruitment variable, we rely on Marshall et al. (2013), who provide data for three components related to the regulation, competitiveness, and openness of the recruitment process.⁶ Scholars have shown that executive recruitment is an accurate reflection of political competition levels (Gates et al., 2006, Coppedge et al., 2008). We sum the scores over each component by country and year. Next, we compute the running total for each year over 1870-2010. Finally, we scale this total by the total number of observations over this period, which may differ by country.⁷ We take the political contestation variable from Miller (2015). This variable employs a principal-components analysis over several features of political contestation, including whether there is an independent political opposition, the extent of electoral competition, the presence of intra-governmental constraints, and the closeness of electoral outcomes.⁸

⁶The regulation variable is scored on a 1-3 scale, the competitiveness variable on a 0-3 scale, and the openness variable on a 0-4 scale. We exclude -66 ("interruption") and -88 values ("transition").

⁷For example, there are four missing observations for Argentina over 1870-2010. Thus, we scale Argentina's running total for each year by 140-4 (where 140 is the maximum number of observations if none are missing).

⁸As for our main intra-elite competition measure, we compute the running total of the political contestation scores for each available year over 1870-2010 for each country, which we then scale by the total number of observations.

If our ancillary prediction holds water, then we should observe close relationships between the two types of data described above. Capitalist elites were more likely to be pitted against agricultural elites in a sort of zero-sum economic game under early (versus late) industrialization. This type of relationship should manifest itself in terms of a positive correlation between 1) the industrial employment share or occupational diversity and 2) intra-elite competition levels. Reciprocally, we should observe a negative relationship between 1) the agricultural employment share or agricultural share of GDP and 2) intra-elite competition levels.

Figure 3 plots the average values of the above variables over 1870-2010 for each sample country against the average value of executive recruitment, our first measure of intra-elite competition. Consistent with our ancillary prediction, there is a strongly positive correlation between the sectoral importance of industry and the level of intra-elite competition. As our argument would predict, moreover, the relationship between the sectoral importance of agriculture and the level of intra-elite competition is strongly negative. Figure 4 depicts similar relationships for political contestation, our second measure of intra-elite competition.

Overall, this descriptive evidence provides support for our ancillary prediction that there is a strong relationship between the timing of industrialization and historical levels of intra-elite competition.⁹ Under early industrialization, capitalist elites were more likely to be pitted against agricultural elites in a sort of zero-sum economic game. In this historical context, intra-elite competition tended to be relatively high. Agricultural elites, by contrast, were more likely to retain their traditional dominance under late industrialization. Intra-elite competition tended to be low in this historical context.

4.2 Main Predictions

The previous subsection shows descriptive evidence in support of our ancillary prediction, which helps us set up the two main predictions of our argument. To test them, we now turn to a rigorous econometric analysis.

⁹The panel regression analysis in Table A2 of the online appendix provides additional support for this prediction. Namely, there are correctly signed and statistically significant relationships between sectoral importance and intra-elite competition levels for stringent regressions that include country and period fixed effects, region-specific time trends, and the lagged dependent variable.

Specifically, we use OLS to estimate:

$$F_{i,t} = \alpha + \beta E_{i,t-1} + \mu_i + \lambda_t + \gamma' \mathbf{X}_{i,t-1} + \epsilon_{i,t}, \quad (4)$$

where i indexes each country and t indexes each period. $F_{i,t}$ is one of two fiscal development outcomes to be described ahead. $E_{i,t-1}$ is one of the two measures of intra-elite competition as described in the previous subsection. μ_i and λ_t are country and period fixed effects, respectively. $\mathbf{X}_{i,t-1}$ is a vector of controls for time-varying observable characteristics to be described ahead. $\epsilon_{i,t}$ is a random error term. All standard errors are robust, clustered at the country level to account for any within-country serial correlation in the error term. Table A1 of the online appendix presents the descriptive statistics for the regression variables.

To measure fiscal development $F_{i,t}$, we rely on our original historical panel database. Recall from Section 2 that our argument has implications for both the overall level of fiscal capacity and tax progressivity. To measure overall fiscal capacity, we compute the ratio of total tax revenues to GDP.¹⁰ To measure tax progressivity, we compute the share of direct taxation in total tax revenues (where direct taxation includes income taxation, payroll taxation, property taxation, and social security).

The vector $\mathbf{X}_{i,t-1}$ includes time-varying controls for interstate warfare, partisan control of government, and per capita income. Such controls help proxy for the main alternative arguments as described in Section 3. To account for the potential role of warfare, we follow Scheve and Stasavage (2012) and include a binary variable that equals 1 for each year that a country participated in an interstate war and at least 2 percent of the population was serving in the military.¹¹ To account for the potential role of partisanship, we include a binary variable that equals 1 for each year that a country has a leftist head of government according to Brambor et al. (2013).¹² Finally, to account for the possibility that the overall level and progressivity of taxation may depend on a country's level of economic develop-

¹⁰We exclude four observations from our analysis for which the tax-to-GDP ratio is greater than one: 1944 for Japan and 1996-8 for Turkey. The main regression results remain robust, however, if these observations are included.

¹¹A main virtue of this Scheve-Stasavage-style variable is that it helps distinguish between the magnitudes of different wars, as large-scale conflicts (e.g., World Wars I and II) are more likely to be coded as 1 than small-scale ones (i.e., due to the mobilization condition). Still, our results remain robust if we code warfare in other ways (e.g., a binary variable that equals 1 for each year that a country participated in an interstate war).

¹²Specifically, this variable equals 1 if the variable *hogideo* takes the value "L."

ment, we include real capita GDP (in 1990 Geary-Khamis dollars) from Maddison (2013). Note that the time-varying controls for interstate warfare, partisan control of government, and per capita income are “bad controls” (Angrist and Pischke, 2009) in the sense that they themselves could (at least in part) be outcomes of intra-elite competition. For this reason, we will typically show the results both without and with them.

Our empirical strategy accounts for unobservable characteristics that may affect both fiscal development and intra-elite competition alike. Country fixed effects help control for initial conditions (i.e., economic, demographic, political, social) and country-level features that are fixed over time such as geography. Period fixed effects help control for global shocks. Still, methodological concerns may remain.

Omitted variable bias is one potential concern. As described, fixed effects help account for time-invariant country characteristics and global shocks. However, unobserved time-varying factors may still affect our results. We address this concern in several ways. First, we modify our fixed effects model to include region-specific time trends, which help control for unobservable regional factors that vary over time, including demographic, economic, political, fiscal, and urbanization trends.¹³ Second, we include the lagged dependent variable $F_{i,t-1}$, which helps control for a country’s most recent level of fiscal development.¹⁴ ¹⁵ Third, we account for a wide range of additional time-varying observables beyond the benchmark controls in $\mathbf{X}_{i,t-1}$. Fourth, we use matching methods. Fifth, we perform an instrumental variables analysis.

Reverse causation is another potential concern, because fiscal development levels may affect intra-elite competition itself. We address this concern as follows. First, region-specific time trends control for fiscal trends at the regional level. Second, the lagged dependent variable controls for the most recent level of fiscal development for each nation. Third, we perform Granger-style causality tests.

Finally, our argument suggests that the influence of intra-elite competition on fiscal de-

¹³We include region-specific time trends for six regions: Asia, Europe, the Middle East, North America, Oceania, and South America.

¹⁴Including the lagged dependent variable creates Nickell bias (Nickell, 1981). However, this bias decreases with the panel’s time dimension T . For our unbalanced panel with yearly observations, T ranges from 30 to 122, with an average value of 87. Thus, Nickell bias should be relatively small.

¹⁵Furthermore, to account for scale effects (Kenny and Winer, 2006), we always include the lagged tax-to-GDP ratio in the stringent specification when our outcome variable is tax progressivity.

velopment may not be immediate. We thus focus our main analysis on 5-year averaged data. Still, as we will show, the main results are robust to yearly and 10-year averaged data.

4.3 Main Results

Table 1 presents the estimation results for the relationship between intra-elite competition and overall taxation, our first measure of fiscal development. Columns 1 and 3 show the results for the parsimonious specification that includes country and period fixed effects, respectively, for each of our two measures of intra-elite competition. There is a highly significant relationship between intra-elite competition and overall taxation. The coefficient estimate for $E_{i,t-1}$ is 0.033 for the executive recruitment variable and 0.283 for the political contestation one.

The stringent specifications in columns 2 and 4, respectively, include region-specific time trends, the lagged dependent variable, and the time-varying controls. Relative to the parsimonious specifications, the coefficient estimates for $E_{i,t-1}$ are smaller in magnitude, but remain highly significant. Consistent with the main arguments in the literature, the coefficient estimates for warfare, leftist government, and per capita income are all positively signed.¹⁶

Table 2 presents the estimation results for tax progressivity, our second measure of fiscal development. Columns 1 to 4 repeat the parsimonious and stringent specifications from the previous table. There is a highly significant relationship between intra-elite competition and tax progressivity across all four specifications. The coefficient estimates for $E_{i,t-1}$ range between 0.015 and 0.073 for the executive recruitment variable, and between 0.082 and 0.419 for the political contestation one.

Overall, the results in Tables 1 and 2 support the argument that greater intra-elite competition leads to long-run fiscal development. There is a robust relationship between intra-elite competition and both overall taxation and tax progressivity. For example, the estimates in Table 1 indicate that a one-point increase in executive recruitment was associated with a 1-3.3 percent increase in the overall tax take (relative to GDP). Such magnitudes are relatively large. Average taxation for our sample was 20 percent of GDP over 1870-2010. Thus, our estimates indicate that the increase in taxation associated with greater intra-elite competition

¹⁶Warfare becomes significant for the yearly data (Table A4 of the online appendix), while leftist government become significant for the 10-year averaged data (Table A6).

was equivalent to 5-17 percent of actual overall taxation over this period. Similarly, the estimates in Table 1 indicate that a one-point increase in executive recruitment was associated with a 1.5-7.3 percent increase in the share of direct taxation, which translates into 3.8-19 percent of actual tax progressivity over this period.

5 Robustness

The main results support our argument that intra-elite competition has positive consequences for long-run fiscal development, both in terms of overall capacity (size) and tax progressivity (structure). In this section, we test the robustness of these results in a wide variety of ways. Given space constraints, we restrict our discussion of the robustness analysis to our first measure of intra-elite competition $E_{i,t-1}$ (namely, executive recruitment).¹⁷

5.1 Sub-Sample Analysis

Our main analysis accounts for time-invariant and time-varying heterogeneity through fixed effects by country and time, region-specific time trends, and a standard battery of country-level controls. Still, we can perform additional tests for heterogeneity across place and time.

To determine whether any specific nation drives our results, we exclude each of them one by one. Figure A4 of the online appendix shows the results of this test for overall taxation, while Figure A5 shows them for tax progressivity. Both figures rely on the stringent specification. For overall taxation, the coefficient estimates for $E_{i,t-1}$ range from 0.013 to 0.08, with p-values that range from 0.002 to 0.053 (of which 29 of 31 p-values are less than 0.010). For tax progressivity, the coefficient estimates for $E_{i,t-1}$ range from 0.000 to 0.020, with p-values that range from 0.002 to 0.066 (of which 29 of 31 p-values are less than 0.010). Thus, excluding nations one by one does not alter the main results by much.

Similarly, Figure A6 presents the results when we exclude world regions one by one. The coefficient estimates for $E_{i,t-1}$ are relatively stable, and are always significant.

To further test for heterogeneity across time, Figure A7 shows the results for the stringent specification when we exclude 30-year periods (i.e., “generations”) one by one. The coefficient estimates for $E_{i,t-1}$ are very stable, and again are always significant. Thus, no single

¹⁷The results of this robustness analysis for our second measure of intra-elite competition, political contestation, are very similar overall in terms of sign and statistical significance (as shown in Section 13 of the online appendix).

generation appears to drive our results.

Finally, Table A3 presents the results for the stringent specification when we exclude “severe” outlier observations, defined as those with residuals more than three times greater than the standard deviation. The coefficient estimates for $E_{i,t-1}$ are generally similar in magnitude and significant to the main results.

Overall, these tests provide additional evidence that our results are quite robust across place and time.

5.2 Alternative Data Averages

Given that the influence of intra-elite competition on fiscal development may not be immediate, we focus our main analysis on 5-year averaged data. To show that our results do not depend on this particular averaging strategy, Table A4 of the online appendix repeats the main analysis for yearly data, while Table A5 repeats it for 10-year averaged data. The coefficient estimates for $E_{i,t-1}$ remain significant across all specifications (15 of 16 p-values are less than or equal to 0.050). The magnitudes for $E_{i,t-1}$ are relatively similar between the 5- and 10-year averaged data, and are somewhat similar between the yearly and 5-year averaged data. In the latter case, the inclusion of the lagged dependent variable $E_{i,t-1}$ reduces the size of the coefficient estimates for $E_{i,t-1}$ for the yearly data.

5.3 Error Correction Models

The error correction model is an alternative modeling technique to our main empirical strategy. Table A6 of the online appendix presents the results for both the parsimonious and the stringent specification for this technique, which takes $\Delta F_{i,t}$ as the outcome variable and includes $\Delta E_{i,t-1}$, along with the changes in the benchmark time-varying covariates, $\Delta \mathbf{X}_{i,t-1}$, as additional controls. The coefficient estimates for our variable of interest $E_{i,t-1}$ remain positive and significant.

5.4 Additional Controls

The main results are robust to the inclusion of three standard controls for time-varying observable characteristics (i.e., interstate warfare, partisan control of government, per capita income). We now show that our results are robust to a variety of other time-varying controls that the political economy literature highlights (as described in Section 3). They are:

landholding inequality, trade openness, natural resource dependence, the urbanization rate, democracy levels, and social identity.¹⁸ To measure landholding inequality, we take the number of family-owned farms from Vanhanen (2005). To measure trade openness, we take log per capita exports from Banks and Wilson (2015). To measure natural resource dependence, we take revenues from oil, gas, coal, and metals as a share of GDP from Haber and Menaldo (2011). To measure urbanization, we take the urbanization rate from Miller (2015). To measure democracy, we take democracy levels from Boix et al. (2013) (as reported by Miller, 2015). To measure social identity, we take the variables for ethnic, language, and religious fractionalization from Alesina et al. (2003).

Tables A7 and A8 of the online appendix show the results of this analysis for the stringent specification. For each fiscal development outcome, columns 1 to 5 include each of the following additional controls – landholding inequality, trade openness, natural resource dependence, the urbanization rate, and democracy levels – one by one. The coefficient estimates for $E_{i,t-1}$ are always positive and significant. With respect to the new controls, the coefficient estimates for trade openness are also positive and significant for both overall taxation and tax progressivity, while landholding inequality and the urbanization rate are significant for the former outcome. In column 6, we explicitly account for Andersson (2017), who argues that long-run fiscal development depends on whether the voting franchise is extended to the urban (i.e., versus rural) poor. We mimic his empirical strategy by interacting the urbanization rate with the level of democracy. The coefficient estimates for $E_{i,t-1}$ remain positive and significant. Furthermore, the coefficient on the urbanization-democracy interaction effect (i.e., Andersson’s variable of interest) is also significant for both overall taxation and tax progressivity.

Finally, Table A9 reports the results for the stringent specification when we control for ethnic, linguistic, and religious fractionalization, respectively. To make each fractionalization variable time-variant, we interact them with period fixed effects (otherwise, country fixed effects will subsume them). The coefficient estimates for $E_{i,t-1}$ remain very similar in magnitude and significance to the main results.

¹⁸As for the benchmark controls in $X_{i,t-1}$, the additional controls are “bad controls” (Angrist and Pischke, 2009) in the sense that they themselves may be outcomes of intra-elite competition. In fact, trade openness (i.e., tariff policy) is a decision variable in our model in Section 2. For this reason, we interpret the results in this subsection with caution. Nonetheless, we believe that it is useful to show that our main results are robust to the inclusion of such controls.

5.5 Matching

Our regression analysis accounts for omitted variable bias in several ways, including country and period fixed effects, region-specific time trends, and controls for time-varying observables. As another way to address this concern, we make use of matching methods. Namely, we weight each sample observation by its match with the following treated variables (as described previously): interstate warfare, partisan control of government, per capita income, and the urbanization rate.¹⁹

Tables A10 and A11 of the online appendix show the results for the stringent specification under matching. The coefficient estimates for $E_{i,t-1}$ are positive and significant across all generated samples of the treated variables. Furthermore, alternative propensity score matching techniques (i.e., kernel, nearest neighbor, radius) deliver similar results.

5.6 Instrumental Variables

As a final way to address potential omitted variable bias, we perform an instrumental variables analysis. To instrument for intra-elite competition, we use the age (in years, scaled by average life expectancy) of the chief executive of the national government at $t - 1$. The logic of this instrument is as follows. Executives that gain power through non-competitive recruitment processes are more likely to stay in office until an older age, thereby generating a positive relationship between executive age and non-competitive recruitment. There is no such clear-cut relationship, however, between executive age and fiscal development (i.e., our outcome variable), since executives may have idiosyncratic incentives to make fiscal reforms regardless of how old they are at the time. Furthermore, fiscal development cannot influence executive age at $t - 1$ (i.e., the time at which we measure our instrument). Thus, the exclusion restriction should be satisfied.

Tables A12 and A13 of the online appendix present the results of the IV analysis for both the parsimonious and the stringent specification. Consistent with the logic described above, the first-stage results show a negative and significant relationship between executive age and intra-elite competition. The reported F-statistics indicate that this instrument is strong.

¹⁹We estimate weights according to the `psmatch2` command in Stata (full Mahalanobis matching). To use this command, we first transformed the continuous treated variables into binary measures equal to 1 for values greater than or equal to the median sample values. Furthermore, for the matching exercise, we used the war mobilization variable in Scheve and Stasavage (2010), rather than the (slight) variant described in Section 4.2. Otherwise, there were too few observations to exploit.

For comparison, we include the OLS estimates (columns 1 and 3) next to the 2SLS estimates (columns 2 and 4). The OLS and 2SLS estimates for $E_{i,t-1}$ are quite similar in size, and the 2SLS estimates are highly significant (as are the OLS estimates).

5.7 Granger-Style Causality Tests

Fiscal development levels may affect intra-elite competition itself. To address this concern, our main analysis controls for 1) initial fiscal development levels through country fixed effects, 2) fiscal trends through region-specific time trends, and 3) previous fiscal development levels through the lagged dependent variable. To further test for reverse causation, we now perform Granger-style causality tests (Angrist and Pischke, 2009).

Our main results indicate that there is a significant relationship that runs from intra-elite competition to fiscal development. If $E_{i,t-1}$ affects $F_{i,t}$ but not vice versa, then lags of $E_{i,t-\tau}$, $\tau = 1, \dots, q$ should significantly predict $F_{i,t}$ when lags of $E_{i,t-\tau}$, $\tau = 1, \dots, q$ and $F_{i,t-\tau}$, $\tau = 1, \dots, q$ are simultaneously included in Equation 5 below.

$$F_{i,t} = \alpha + \sum_{\tau=1}^q \beta_{1,\tau} E_{i,t-\tau} + \sum_{\tau=1}^q \beta_{2,\tau} F_{i,t-\tau} + \mu_i + \lambda_t + \gamma' \mathbf{X}_{i,t-1} + \epsilon_{i,t}. \quad (5)$$

Reciprocally, when lags of $E_{i,t-\tau}$, $\tau = 1, \dots, q$ and $F_{i,t-\tau}$, $\tau = 1, \dots, q$ are included in Equation 6 below, $F_{i,t-\tau}$, $\tau = 1, \dots, q$ should not significantly predict intra-elite competition.

$$E_{i,t} = \alpha + \sum_{\tau=1}^q \beta_{1,\tau} E_{i,t-\tau} + \sum_{\tau=1}^q \beta_{2,\tau} F_{i,t-\tau} + \mu_i + \lambda_t + \gamma' \mathbf{X}_{i,t-1} + \epsilon_{i,t}. \quad (6)$$

Table A14 of the online appendix presents the results for the Granger-style causality tests. F-tests indicate that $E_{i,t-\tau}$, $\tau = 1, \dots, q$ are significant predictors for both overall taxation and tax progressivity across several lag values: 3, 10, and 15. By contrast, F-tests indicate that $F_{i,t-\tau}$, $\tau = 1, \dots, q$ are *not* significant predictors of intra-elite competition across the same range of lag values. This analysis suggests that intra-elite competition “Granger causes” fiscal development, providing further evidence that reverse causation does not drive our results.

5.8 Additional Fiscal Capacity Outcomes

To show that our results do not depend on our main measures of fiscal development (i.e., tax-to-GDP ratio, direct tax share), we construct two additional fiscal capacity outcomes. The first such variable is the indirect tax share. According to our argument, greater intra-elite competition should lead to an increase in tax progressivity. This prediction suggests that the relationship between intra-elite competition and the indirect tax share should be negative. The second additional variable is direct tax bias, computed in the spirit of Besley and Persson (2011) as the ratio of direct taxes to indirect taxes. The predicted relationship between intra-elite competition and this fiscal capacity outcome should be positive.

Table A15 of the online appendix repeats the main analysis for the two additional fiscal capacity outcomes. Consistent with our argument, the coefficient estimates for $E_{i,t-1}$ are always negative and highly significant when the indirect tax share is the outcome variable. And, as predicted, the coefficient estimates for $E_{i,t-1}$ are always positive and significant when direct tax bias is the outcome variable.

5.9 Public Expenditure Outcomes

A final implication of our argument is that intra-elite competition should promote higher public goods provision. Ideally, we would like systematic data on public expenditure outcomes across our sample of developed and developing nations from 1870 to today. Such data, however, are not readily available. Thus, as an alternative, Table A16 of the online appendix shows the results for the stringent specification for total spending, non-defense spending, and spending on transportation and housing (all as shares of GDP) for 10-plus national governments in Europe over 1870-1975 for which systematic data from Flora et al. (1983) are in fact available. There is a positive and significant relationship between intra-elite competition and total spending and spending on transportation and housing. While this relationship remains positive when the outcome variable is non-defense spending, the coefficient estimate for $E_{i,t-1}$ just misses significance (the p-value is 0.118). Overall, these results are consistent with the implication of our argument that greater intra-elite competition should promote higher public goods provision.

6 Conclusion

In this paper, we have argued that the timing of industrialization affects historical levels of intra-elite competition, which in turn helps shape key initial decisions over fiscal size and structure. Under early industrialization, it was more likely that capitalist elites would be pitted against agricultural elites in a sort of zero-sum economic game. In this historical context, intra-elite competition tended to be greater, promoting the development of large fiscal states characterized by tax progressivity. Under late industrialization, by contrast, agricultural elites were more likely to retain their traditional dominance. In this context, therefore, intra-elite competition tended to be low, yielding relatively small fiscal states characterized by tax regressivity.

To test the predictions of our argument, we have exploited an original database that spans 30-plus developed and developing nations between 1870 and 2010. Our main empirical analysis provides evidence for a positive, statistically significant, and robust relationship between intra-elite competition among agricultural and capitalist elites and the size and structure of fiscal states. The magnitudes of our estimates are sizable.

Beyond the contributions that we have described in Section 3, our paper has implications for the literature on the role of the state in long-run economic development (e.g., Migdal, 1988, Wade, 1990, Evans, 1995, Besley and Persson, 2013, Acemoglu et al., 2015, Dincecco and Katz, 2016). Governments can play productive economic roles through the provision of new public goods (e.g., urban sewerage systems). Our paper sheds light on the ways in which historical competition – or lack thereof – between agricultural and capitalist elites influenced public goods provision and, thus, economic outcomes. Similarly, our paper helps explain enduring fiscal weakness in today’s developing world, which we relate to lower historical levels of intra-elite competition. Fiscal weakness, in turn, can reduce the provision of growth-enhancing public goods. In such ways, our paper offers new insights into the intertwined relationships between political, fiscal, and economic development.

We conclude with three potential directions for future research. Our paper examines the persistence of fiscal differences between early and late industrializers over time. Future research should analyze the conditions under which fiscal development may take place even under governments previously stuck in low tax-low capacity traps. Such an inquiry calls for a detailed investigation of the political variation within the early- or late-industrializer

groups themselves (versus between-group variation only). There may be differences in distributive outcomes, for example, among state-led late industrializers that were autocratic rather than democratic. Second, future research should explore in greater detail how innovations in tax technology (e.g., VAT) have influenced fiscal differences between early and late industrializers. Historical inquiry into the political coalitions that helped sway initial fiscal decisions one way or the other – given the tax technology available at the time – is overdue. Finally, future research should investigate the links between the timing of industrialization, the state’s ability to broadcast power throughout its territory, and spatial patterns of economic inequality. In this way, we will gain a more complete understanding of distributional politics within the world’s largest democratic regimes.

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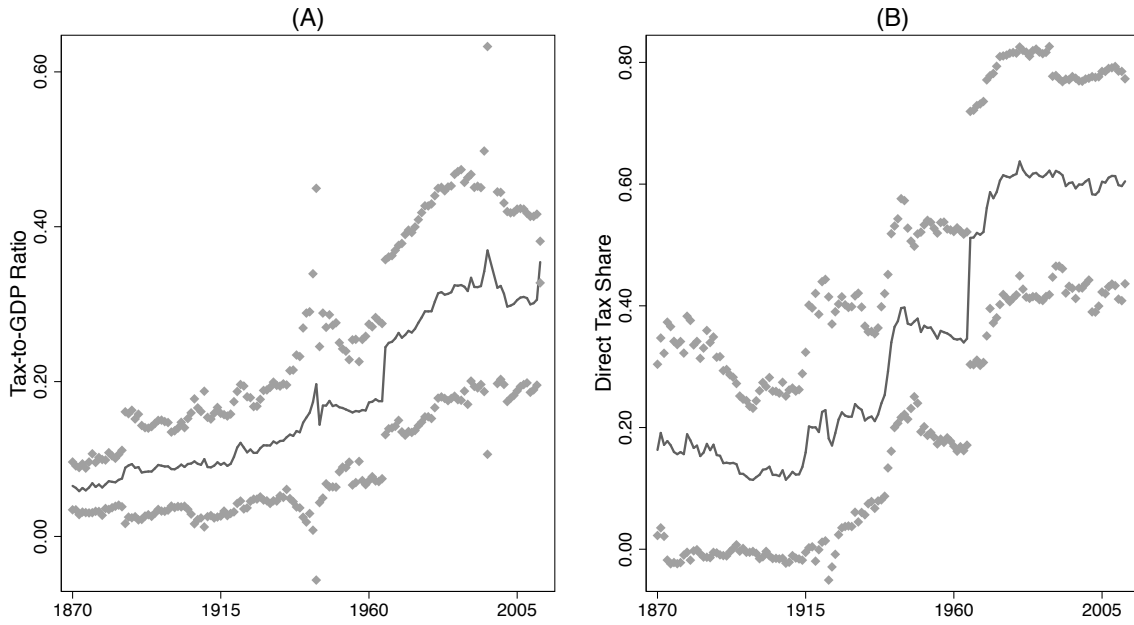
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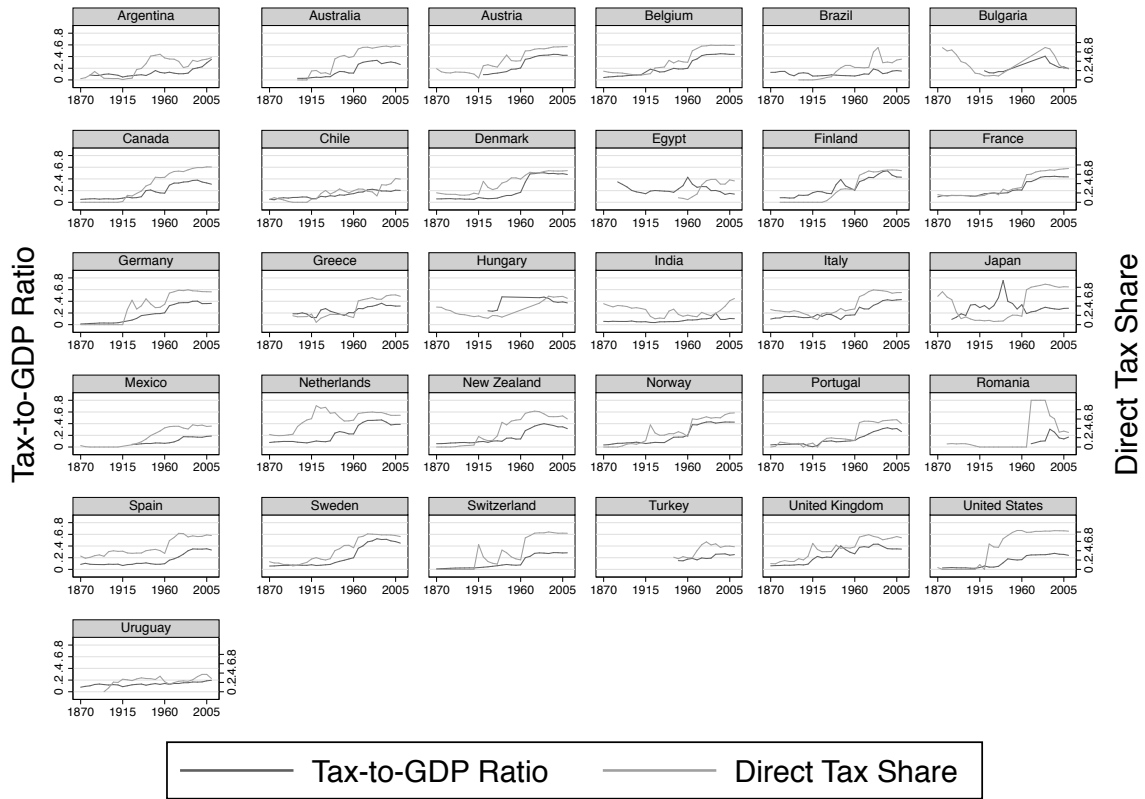
Figure 1: Fiscal Development, 1870-2010



Notes. Solid line is mean value for full sample. Diamonds are standard deviations above and below the mean.

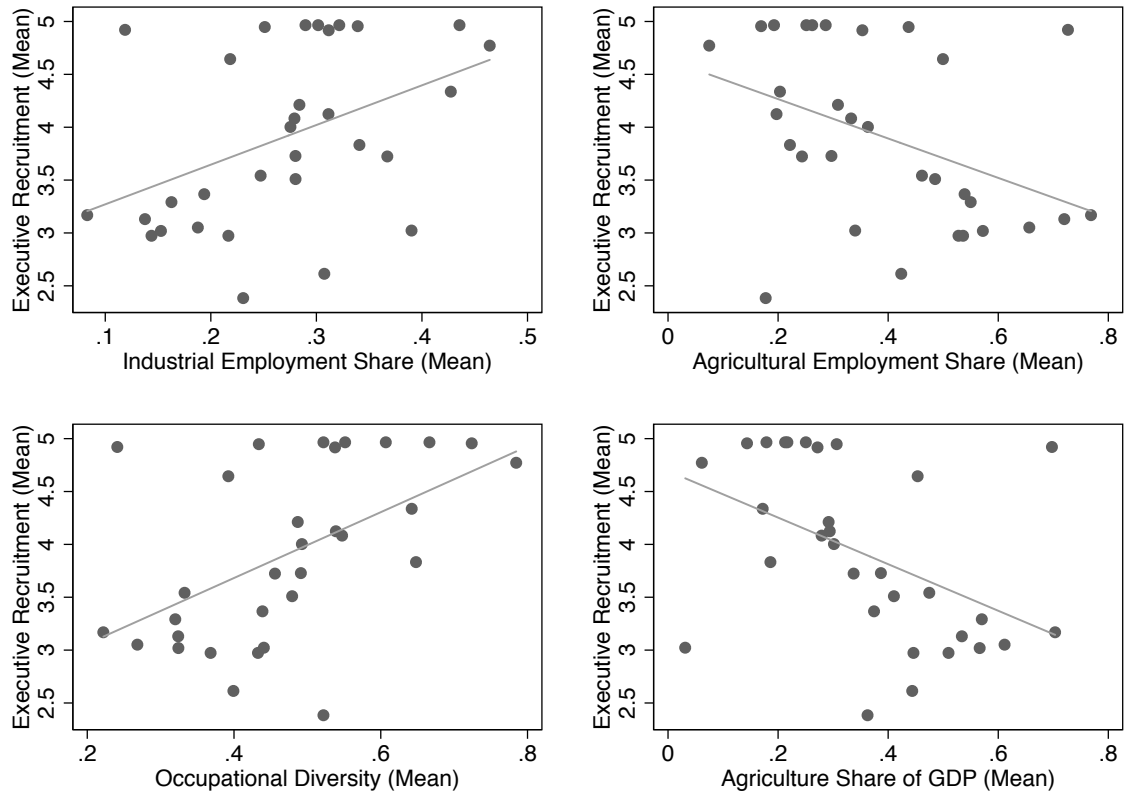
Sources. See tables in Sections 14 and 15 of the online appendix for data sources and construction methods.

Figure 2: Fiscal Development by Country, 1870-2010



Sources. See tables in Sections 14 and 15 of the online appendix for data sources and construction methods.

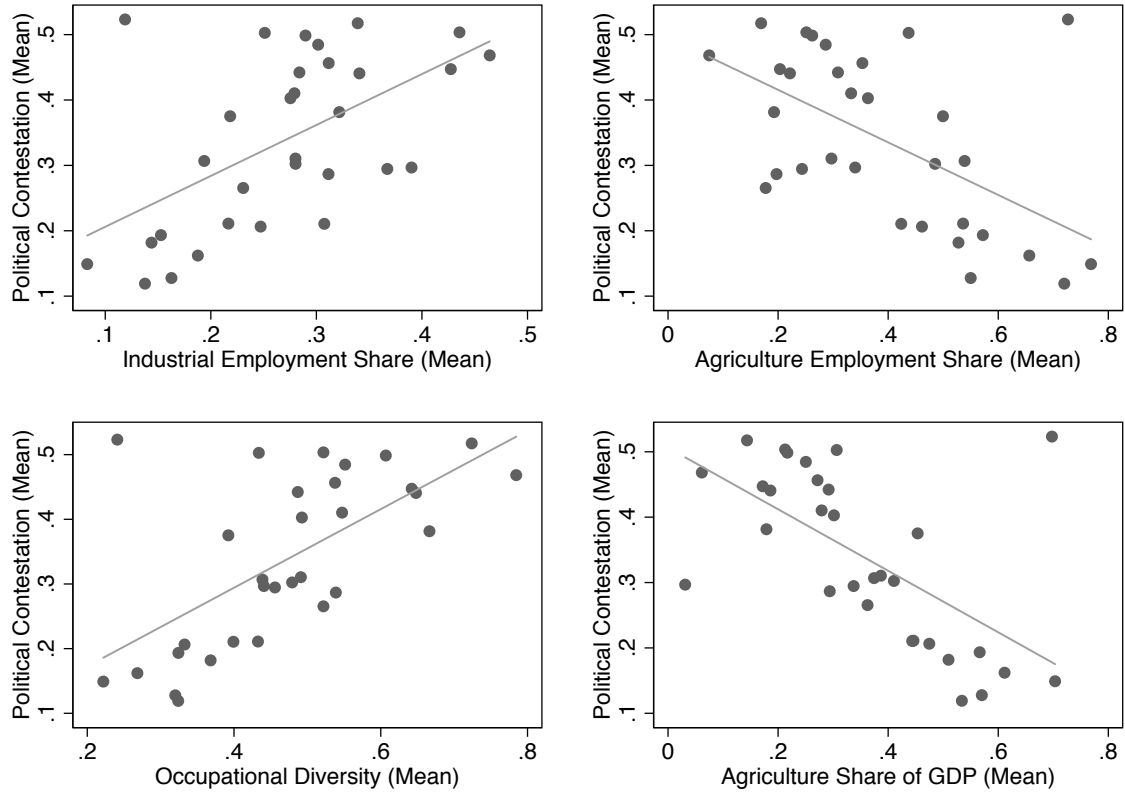
Figure 3: Sectoral Importance and Executive Recruitment, 1870-2010



Notes. Data are averaged over 1870-2010.

Sources. See text for data sources and construction methods.

Figure 4: Sectoral Importance and Political Contestation, 1870-2010



Notes. Data are averaged over 1870-2010.

Sources. See text for data sources and construction methods.

Table 1: Elite Competition and Overall Taxation, 1870-2010: Main Results

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>		Tax-to-GDP Ratio		
Executive Recruitment _{t-1}	0.033** (0.014) [0.023]	0.009*** (0.003) [0.006]		
Political Contestation _{t-1}			0.283*** (0.078) [0.001]	0.079*** (0.024) [0.003]
War Mobilization _{t-1}		0.019 (0.024) [0.436]		0.021 (0.025) [0.401]
Left Government _{t-1}		0.008 (0.006) [0.182]		0.007 (0.006) [0.253]
ln(per capita GDP) _{t-1}		0.015 (0.010) [0.150]		0.016 (0.011) [0.157]
Tax-to-GDP Ratio _{t-1}		0.710*** (0.046) [0.000]		0.695*** (0.050) [0.000]
Country FE	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes
Region Trends	No	Yes	No	Yes
Controls	No	Yes	No	Yes
R-squared	0.732	0.910	0.748	0.911
Observations	682	658	682	658
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

Table 2: Elite Competition and Tax Progressivity, 1870-2010: Main Results

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>			Direct tax share	
Executive Recruitment _{t-1}	0.073*** (0.018) [0.000]	0.015*** (0.005) [0.002]		
Political Contestation _{t-1}			0.419*** (0.102) [0.000]	0.082* (0.042) [0.060]
War Mobilization _{t-1}		-0.004 (0.036) [0.911]		-0.004 (0.036) [0.909]
Left Government _{t-1}		0.004 (0.009) [0.680]		0.002 (0.009) [0.794]
ln(per capita GDP) _{t-1}		0.071*** (0.023) [0.004]		0.070*** (0.022) [0.004]
Tax-to-GDP Ratio _{t-1}		-0.066 (0.042) [0.126]		-0.071 (0.045) [0.123]
Direct Tax Share _{t-1}		0.709*** (0.037) [0.000]		0.714*** (0.036) [0.000]
Country FE	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes
Region Trends	No	Yes	No	Yes
Controls	No	Yes	No	Yes
R-squared	0.790	0.933	0.786	0.933
Observations	682	658	682	658
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

Online Appendix for
Intra-Elite Competition and Long-Run Fiscal Development

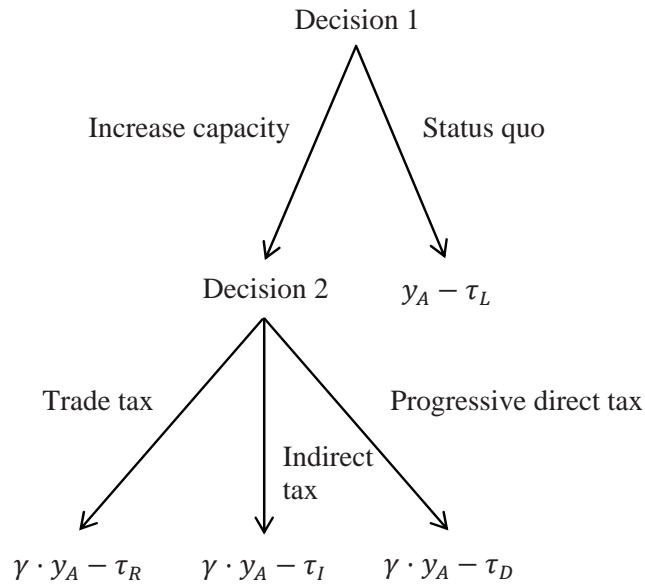
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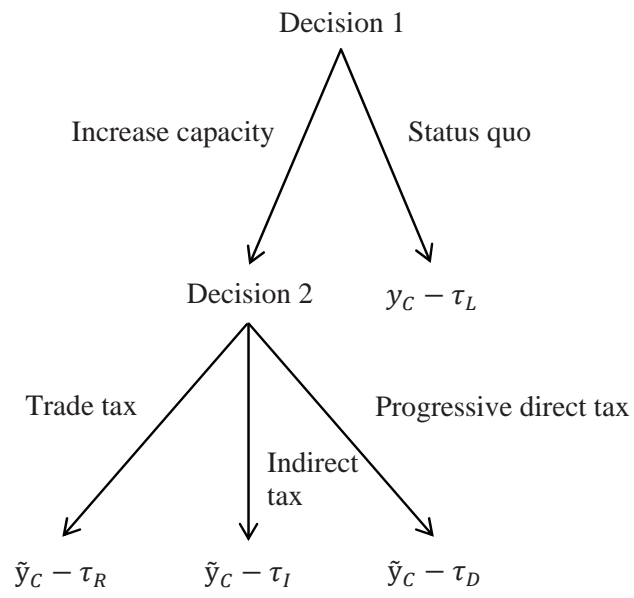
1 Game Trees

Figure A1: Model and Payoffs for Agricultural Elites: Early Industrialization



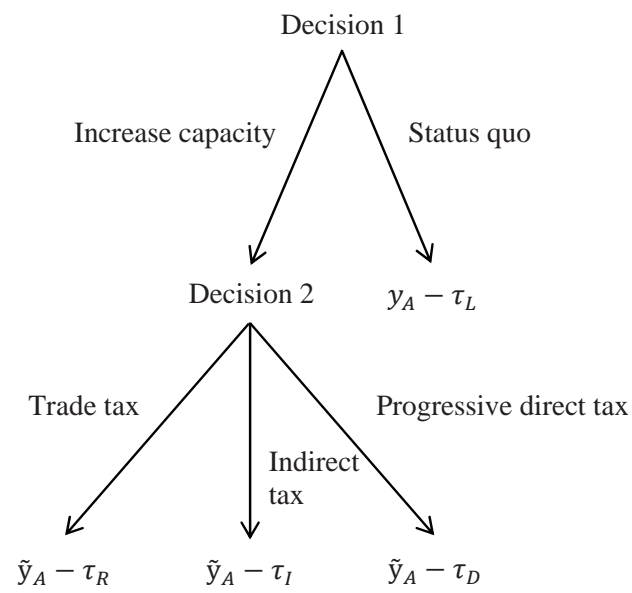
Notes. $\tau_{R,I,D} > \tau_L, 0 < \gamma \leq 1$.

Figure A2: Model and Payoffs for Capitalist Elites: Early Industrialization



Notes. $\tau_{R,I,D} > \tau_L, \tilde{y}_C \geq y_C$.

Figure A3: Model and Payoffs for Agricultural Elites: Late Industrialization



Notes. $\tau_{R,I,D} > \tau_L, \tilde{y}_A \geq y_A$.

2 Descriptive Statistics

Table A1: Descriptive Statistics

	No	Mean	St Dev	Min	Max
Total tax-to-GDP ratio	682	0.198	0.135	0.006	0.641
Direct tax share	682	0.387	0.259	0.000	1.000
Executive recruitment	682	4.558	2.522	0.199	9.860
Political contestation	682	0.402	0.261	0.000	0.973
War mobilization	682	0.020	0.155	0.000	1.000
Left government	682	0.203	0.353	0.000	1.000
ln(per capita GDP)	682	8.580	0.877	6.547	10.342
Industrial employment share	422	0.297	0.099	0.077	0.515
Occupational diversity	318	0.528	0.207	0.135	0.970
Agricultural employment share	430	0.334	0.194	0.026	0.820
Agricultural share of GDP	634	0.296	0.209	0.000	0.763
Landholding inequality	634	0.469	0.266	0.005	0.980
ln(per capita exports)	653	9.975	2.72	4.920	15.144
Natural resources	650	0.020	0.037	0.000	0.534
Urbanization	634	0.461	0.246	0.058	0.972
Democracy	647	0.706	0.445	0.000	1.000
Ethnic fractionalization	682	0.258	0.199	0.012	0.712
Language fractionalization	682	0.218	0.193	0.018	0.807
Religious fractionalization	682	0.440	0.231	0.005	0.824
Chief executive age	682	0.954	0.222	0.522	1.910
Indirect tax share	682	0.423	0.193	0.000	0.956
Direct tax bias	673	1.259	1.165	0.000	6.640
Total expenditure (% GDP)	542	0.181	0.090	0.000	0.540
Non-defense expenditure (% GDP)	324	0.099	0.070	0.000	0.364
Transport expenditure (% GDP)	541	0.016	0.012	0.000	0.057
Housing expenditure (% GDP)	525	0.003	0.007	0.000	0.039

Notes. Descriptive statistics are for yearly data, except for occupational diversification, which is for 10-year averaged data, and public expenditures in Europe which are yearly data. See main text for data sources and construction methods.

3 Ancillary Prediction

Table A2: Sectoral Importance and Intra-Elite Competition, 1870-2010

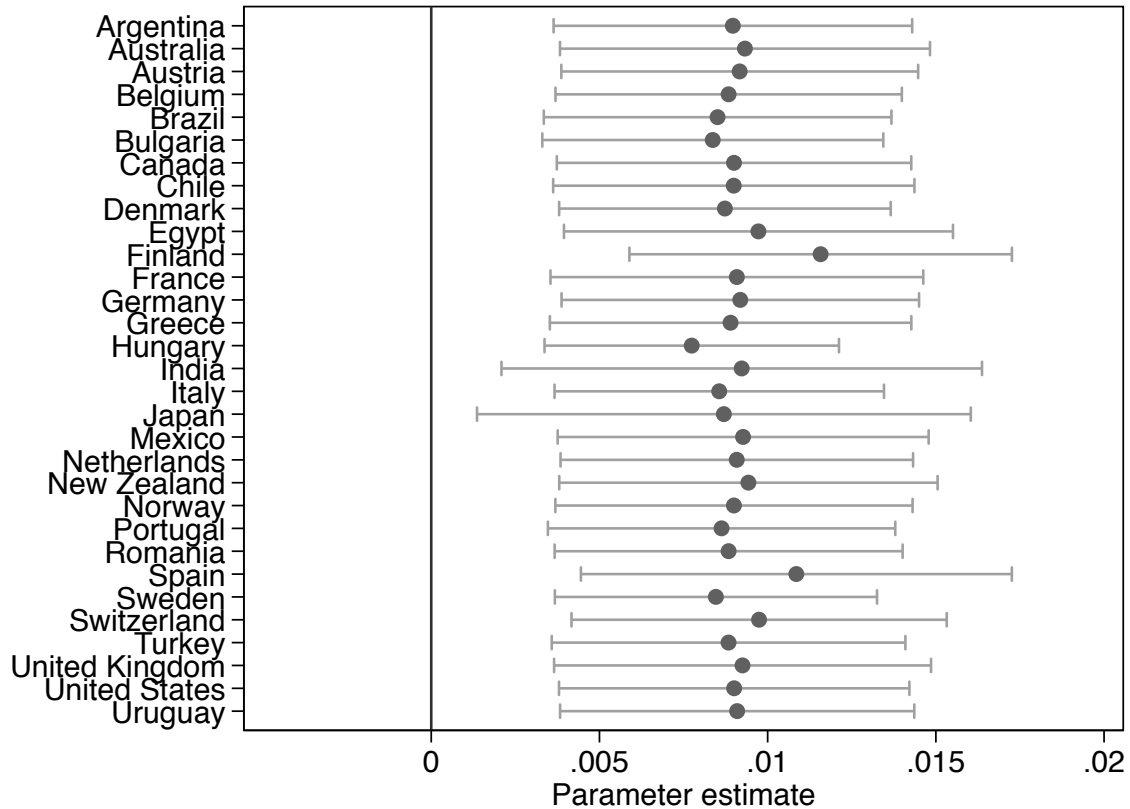
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	
<i>Dependent variable:</i>		Executive Recruitment				Political Contestation			
Industrial Employment Share _{t-1}	0.241** (0.091) [0.013]				0.029** (0.012) [0.019]				
Occupational Diversity _{t-1}		0.252*** (0.045) [0.000]				0.032*** (0.006) [0.000]			
Agricultural Employment Share _{t-1}			-0.231** (0.089) [0.014]				-0.022** (0.011) [0.045]		
Agricultural Share of GDP _{t-1}				-0.230*** (0.050) [0.000]				-0.024*** (0.007) [0.003]	
Executive Recruitment _{t-1}	0.990*** (0.027) [0.000]	0.995*** (0.026) [0.000]	0.970*** (0.013) [0.000]	0.975*** (0.016) [0.000]					
Political Contestation _{t-1}					1.007*** (0.011) [0.000]	1.012*** (0.011) [0.000]	0.971*** (0.009) [0.000]	0.981*** (0.006) [0.000]	
Country FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Period FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Region Trends	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
R-squared	0.999	0.999	1.000	0.999	0.999	0.999	0.999	0.999	
Observations	439	308	447	658	451	443	311	663	
Number of Countries	31	31	31	31	31	31	31	31	

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

4 Sub-Sample Analysis

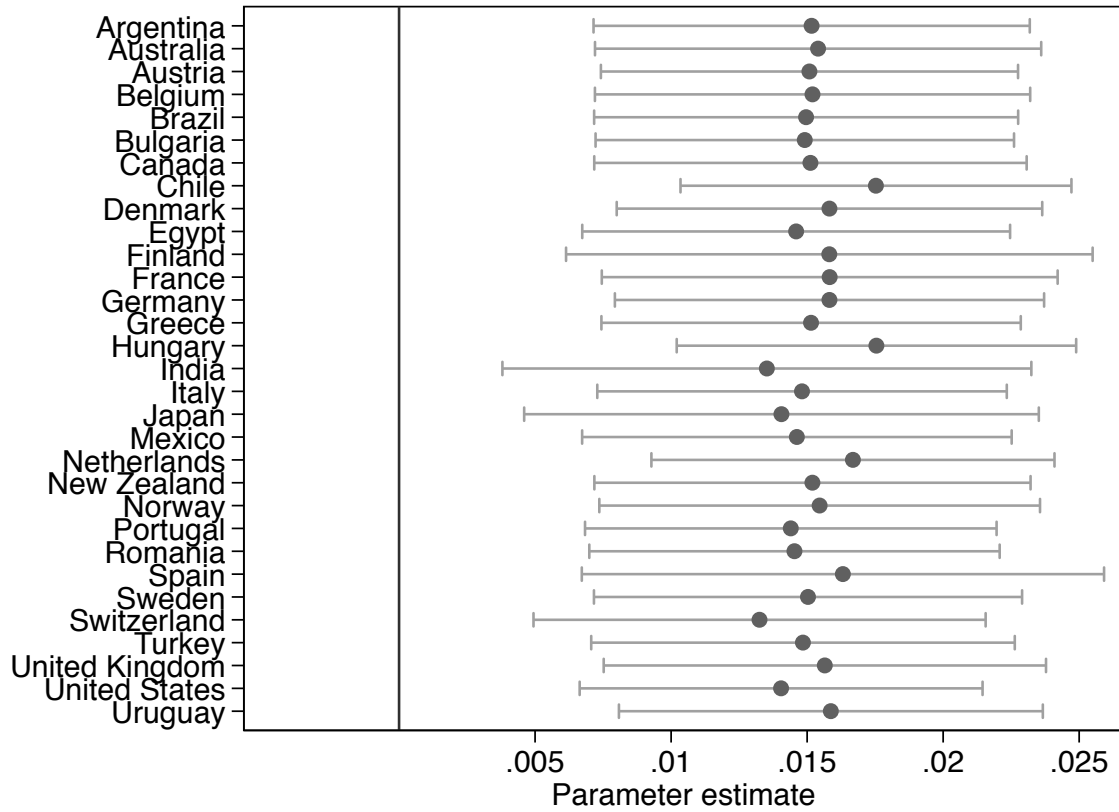
4.1 Exclude Nations

Figure A4: Exclude Nations One by One: Overall Taxation



Notes. Dependent variable is executive recruitment. Black dots are point estimates for stringent specification when we exclude each nation one by one (as listed on the y-axis). Horizontal bars indicate 90 percent confidence intervals.

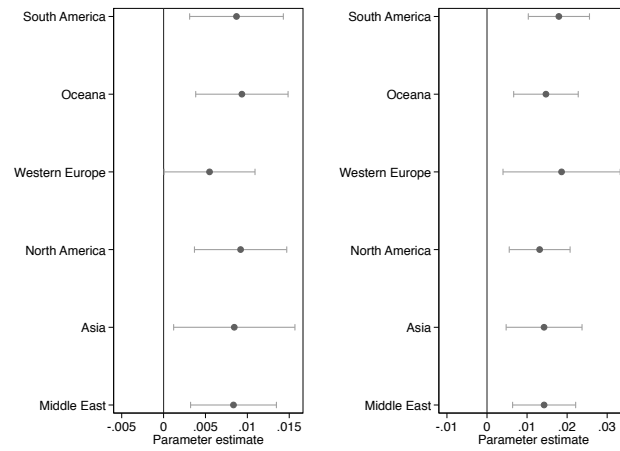
Figure A5: Exclude Nations One by One: Tax Progressivity



Notes. Dependent variable is executive recruitment. Black dots are point estimates for stringent specification when we exclude each nation one by one (as listed on the y-axis). Horizontal bars indicate 90 percent confidence intervals.

4.2 Exclude Regions

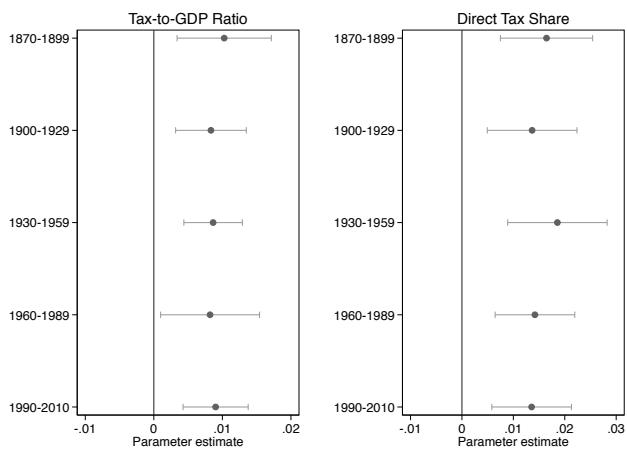
Figure A6: Exclude Regions One by One: Overall Taxation and Tax Progressivity



Notes. Dependent variable is executive recruitment. Black dots are point estimates for stringent specification when we exclude each region one by one (as listed on the y-axis). Horizontal bars indicate 90 percent confidence intervals.

4.3 Exclude Time Periods

Figure A7: Exclude 30-Year Periods (“Generations”) One by One: Overall Taxation and Tax Progressivity



Notes. Dependent variable is executive recruitment. Black dots are point estimates for stringent specification when we exclude each time period one by one (as listed on the y-axis). Horizontal bars indicate 90 percent confidence intervals.

4.4 Exclude Outlier Observations

Table A3: Elite Competition and Fiscal Development, 1870-2010: Exclude Outlier Observations

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>		Tax-to-GDP Ratio		Direct Tax Share
Executive Recruitment _{t-1}	0.025 (0.015) [0.110]	0.011** (0.004) [0.010]	0.061** (0.025) [0.019]	0.016** (0.006) [0.015]
War Mobilization _{t-1}		0.020 (0.026) [0.446]		0.009 (0.039) [0.813]
Left Government _{t-1}		0.008 (0.006) [0.196]		0.007 (0.009) [0.408]
ln(per Capita GDP) _{t-1}		0.017 (0.013) [0.206]		0.067*** (0.023) [0.007]
Tax-to-GDP Ratio _{t-1}		0.697*** (0.052) [0.000]		-0.104* (0.051) [0.051]
Direct Tax Share _{t-1}				0.721*** (0.042) [0.000]
Country FE	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
Region Trends	No	Yes	No	Yes
Controls	No	Yes	No	Yes
Observations	550	615	590	596
R-squared	0.574	0.906	0.707	0.927
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. All regressions exclude “severe” outlier observations, defined as values with residuals at least three times greater than the standard deviation of the model residuals. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

5 Alternative Data-Averaging

5.1 Yearly Data

Table A4: Elite Competition and Fiscal Development, 1870-2010: Yearly Data

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>	Tax-to-GDP Ratio		Direct Tax Share	
Executive Recruitment _{t-1}	0.033** (0.015) [0.031]	0.002** (0.001) [0.027]	0.074*** (0.020) [0.001]	0.005*** (0.001) [0.001]
War Mobilization _{t-1}		0.021** (0.008) [0.014]		0.001 (0.012) [0.946]
Left Government _{t-1}		0.001 (0.001) [0.296]		0.001 (0.002) [0.722]
ln(per capita GDP) _{t-1}		0.002 (0.003) [0.565]		0.025*** (0.006) [0.000]
Tax to GDP Ratio _{t-1}		0.925*** (0.032) [0.000]		-0.014 (0.017) [0.405]
Direct Tax Share _{t-1}				0.897*** (0.013) [0.000]
Country FE	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
Region Trends	No	Yes	No	Yes
Controls	No	Yes	No	Yes
Observations	3,186	3,147	3,186	3,135
R-squared	0.730	0.963	0.783	0.970
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with yearly data. All regressions include country and year fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets.

*** p<0.01, ** p<0.05, * p<0.10

5.2 10-Year Averaged Data

Table A5: Elite Competition and Overall Taxation, 1870-2010: 10-Year Averaged Data

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>		Tax-to-GDP Ratio		Direct Tax Share
Executive Recruitment _{t-1}	0.034** (0.013) [0.015]	0.011** (0.005) [0.050]	0.071*** (0.016) [0.000]	0.023*** (0.008) [0.009]
War Mobilization _{t-1}		0.005 (0.023) [0.836]		0.019 (0.070) [0.791]
Left Government _{t-1}		0.020** (0.009) [0.028]		0.006 (0.014) [0.672]
ln(per capita GDP) _{t-1}		0.020 (0.018) [0.283]		0.086*** (0.028) [0.005]
Tax to GDP Ratio _{t-1}		0.632*** (0.043) [0.000]		-0.137* (0.074) [0.072]
Direct Tax Share _{t-1}				0.571*** (0.054) [0.000]
Country FE	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes
Region Trends	No	Yes	No	Yes
Controls	No	Yes	No	Yes
Observations	362	350	362	348
R-squared	0.749	0.903	0.792	0.907
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with 10-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

6 Error Correction Models

Table A6: Elite Competition and Fiscal Development, 1870-2010: Error Correction Models

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>		Δ Tax-to-GDP Ratio	Δ Direct Tax Share	
Executive Recruitment _{<i>t</i>-1}	0.006* (0.003) [0.086]	0.010*** (0.003) [0.000]	0.017*** (0.006) [0.009]	0.016*** (0.004) [0.001]
Δ Executive Recruitment	0.015 (0.032) [0.653]	0.007 (0.030) [0.810]	0.060 (0.057) [0.301]	-0.006 (0.055) [0.908]
War Mobilization _{<i>t</i>-1}		0.100** (0.043) [0.026]		0.028 (0.056) [0.619]
Δ War Mobilization		0.073** (0.031) [0.025]		0.023 (0.051) [0.657]
Left Government _{<i>t</i>-1}		0.012 (0.007) [0.115]		0.004 (0.012) [0.729]
Δ Left Government		0.005 (0.007) [0.482]		0.004 (0.009) [0.672]
ln(per capita GDP) _{<i>t</i>-1}		0.013 (0.014) [0.339]		0.083*** (0.028) [0.006]
Δ ln(per capita GDP)		0.015 (0.029) [0.613]		0.091* (0.054) [0.100]
Tax to GDP Ratio _{<i>t</i>-1}	-0.161*** (0.053) [0.005]	-0.251*** (0.052) [0.000]		-0.048 (0.051) [0.358]
Direct Tax Share _{<i>t</i>-1}			-0.226*** (0.034) [0.000]	-0.282*** (0.041) [0.000]
Country FE	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes
Controls	No	Yes	No	Yes
Region Trends	No	Yes	No	Yes
Observations	657	657	653	653
R-squared	0.266	0.342	0.369	0.423
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.10$

7 Additional Controls

7.1 Additional Time-Varying Observables

Table A7: Elite Competition and Overall Taxation, 1870-2010: Additional Time-Varying Observables

	(1)	(2)	(3)	(4)	(5)	(6)
<i>Dependent variable:</i>						
			Tax-to-GDP Ratio			
Executive Recruitment _{t-1}	0.006* (0.004) [0.076]	0.010*** (0.003) [0.008]	0.009*** (0.003) [0.007]	0.010*** (0.003) [0.005]	0.010*** (0.003) [0.002]	0.006* (0.003) [0.096]
Landholding Inequality _{t-1}	0.043* (0.023) [0.074]					
ln(per capita Exports) _{t-1}		0.015** (0.007) [0.041]				
Natural Resources _{t-1}			-0.026 (0.032) [0.434]			
Urbanization _{t-1}				0.111** (0.042) [0.012]		0.039 (0.045) [0.392]
Democracy _{t-1}					0.006 (0.006) [0.314]	-0.030** (0.012) [0.019]
Urbanization _{t-1} × Democracy _{t-1}						0.090*** (0.029) [0.004]
War Mobilization _{t-1}	0.020 (0.024) [0.429]	0.028 (0.020) [0.184]	0.020 (0.025) [0.428]	0.015 (0.024) [0.546]	0.021 (0.025) [0.400]	0.017 (0.024) [0.488]
Left Government _{t-1}	0.007 (0.006) [0.272]	0.009 (0.006) [0.131]	0.008 (0.006) [0.180]	0.009 (0.006) [0.122]	0.007 (0.006) [0.214]	0.008 (0.006) [0.154]
ln(per capita GDP) _{t-1}	0.016 (0.010) [0.133]	-0.009 (0.014) [0.540]	0.015 (0.011) [0.196]	0.011 (0.010) [0.311]	0.013 (0.011) [0.237]	0.014 (0.009) [0.132]
Tax-to-GDP Ratio _{t-1}	0.708*** (0.048) [0.000]	0.709*** (0.064) [0.000]	0.711*** (0.046) [0.000]	0.684*** (0.050) [0.000]	0.710*** (0.045) [0.000]	0.668*** (0.051) [0.000]
Country FE	Yes	Yes	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes	Yes	Yes
Region Trends	Yes	Yes	Yes	Yes	Yes	Yes
Observations	644	636	661	644	657	639
R-squared	0.906	0.915	0.910	0.908	0.909	0.908
Number of Countries	31	31	31	31	31	31

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. ***p<0.01, **p<0.05, *p<0.10

Table A8: Elite Competition and Tax Progressivity, 1870-2010: Additional Time-Varying Observables

	(1)	(2)	(3)	(4)	(5)	(6)
<i>Dependent variable:</i>			Direct Tax Share			
Executive Recruitment _{t-1}	0.014*** (0.005) [0.009]	0.018*** (0.005) [0.002]	0.015*** (0.005) [0.002]	0.016*** (0.005) [0.002]	0.015*** (0.005) [0.005]	0.013** (0.005) [0.024]
Landholding Inequality _{t-1}	0.027 (0.042) [0.530]					
ln(per capita Exports) _{t-1}		0.028** (0.011) [0.018]				
Natural Resources _{t-1}			0.015 (0.060) [0.799]			
Urbanization _{t-1}				0.011 (0.053) [0.832]		-0.038 (0.053) [0.479]
Democracy _{t-1}					-0.001 (0.010) [0.887]	-0.026 (0.017) [0.127]
Urbanization _{t-1} ×Democracy _{t-1}						0.067** (0.032) [0.044]
War Mobilization _{t-1}	-0.005 (0.036) [0.898]	0.015 (0.058) [0.798]	-0.004 (0.036) [0.911]	-0.005 (0.036) [0.901]	-0.004 (0.036) [0.904]	-0.004 (0.036) [0.916]
Left Government _{t-1}	0.004 (0.009) [0.630]	0.005 (0.010) [0.646]	0.004 (0.009) [0.682]	0.005 (0.009) [0.571]	0.004 (0.009) [0.673]	0.005 (0.009) [0.589]
ln(per capita GDP) _{t-1}	0.072*** (0.023) [0.004]	0.033 (0.031) [0.297]	0.070*** (0.022) [0.004]	0.071*** (0.023) [0.005]	0.071*** (0.023) [0.004]	0.076*** (0.023) [0.003]
Tax-to-GDP Ratio _{t-1}	-0.070 (0.042) [0.103]	-0.118* (0.058) [0.050]	-0.067 (0.043) [0.126]	-0.072 (0.047) [0.131]	-0.067 (0.042) [0.120]	-0.088* (0.047) [0.069]
Direct Tax Share _{t-1}	0.706*** (0.040) [0.000]	0.705*** (0.038) [0.000]	0.709*** (0.037) [0.000]	0.705*** (0.040) [0.000]	0.709*** (0.037) [0.000]	0.698*** (0.041) [0.000]
Country FE	Yes	Yes	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes	Yes	Yes
Region Trends	Yes	Yes	Yes	Yes	Yes	Yes
Observations	640	632	657	640	653	635
R-squared	0.929	0.933	0.933	0.929	0.932	0.928
Number of Countries	31	31	31	31	31	31

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

7.2 Social Identity

Table A9: Elite Competition and Fiscal Development, 1870-2010: Social Identity

	(1)	(2)	(3)	(4)	(5)	(6)
<i>Dependent Variable:</i>		Tax-to-GDP Ratio			Direct Tax Share	
Executive Recruitment _{t-1}	0.010*** (0.003) [0.004]	0.010*** (0.003) [0.003]	0.008** (0.003) [0.012]	0.014*** (0.004) [0.003]	0.016*** (0.005) [0.005]	0.015*** (0.004) [0.002]
War Mobilization _{t-1}	0.022 (0.022) [0.326]	0.022 (0.026) [0.395]	0.016 (0.027) [0.563]	-0.003 (0.038) [0.945]	-0.001 (0.038) [0.971]	0.022 (0.038) [0.568]
Left Government _{t-1}	0.009 (0.006) [0.124]	0.008 (0.005) [0.175]	0.009 (0.006) [0.121]	0.004 (0.009) [0.675]	0.005 (0.010) [0.639]	0.007 (0.009) [0.451]
ln(per capita GDP) _{t-1}	0.015 (0.012) [0.229]	0.021* (0.012) [0.078]	0.012 (0.010) [0.236]	0.079*** (0.021) [0.001]	0.081*** (0.018) [0.000]	0.077*** (0.025) [0.005]
Tax-to-GDP Ratio _{t-1}	0.709*** (0.048) [0.000]	0.701*** (0.051) [0.000]	0.715*** (0.044) [0.000]	-0.067 (0.043) [0.132]	-0.059 (0.041) [0.160]	-0.078* (0.044) [0.086]
Direct Tax Share _{t-1}				0.707*** (0.039) [0.000]	0.698*** (0.035) [0.000]	0.706*** (0.043) [0.000]
Ethnicity x Period FE	Yes	No	No	Yes	No	No
Language x Period FE	No	Yes	No	No	Yes	No
Religion x Period FE	No	No	Yes	No	No	Yes
Country FE	Yes	Yes	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes	Yes	Yes
Region Trends	Yes	Yes	Yes	Yes	Yes	Yes
Observations	658	658	658	658	658	658
R-squared	0.912	0.913	0.918	0.935	0.938	0.937
Number of Countries	31	31	31	31	31	31

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

8 Matching

Table A10: Elite Competition and Overall Taxation, 1870-2010: Matching

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>	Tax-to-GDP Ratio			
<i>Matching Variable:</i>	War Mobilization	Left Government	Per capita GDP	Urbanization
Executive Recruitment _{t-1}	0.002** (0.001) [0.019]	0.006*** (0.002) [0.005]	0.002** (0.001) [0.025]	0.003** (0.001) [0.012]
War Mobilization _{t-1}	0.020*** (0.007) [0.007]	0.023** (0.010) [0.023]	0.022** (0.008) [0.010]	0.022*** (0.008) [0.009]
Left Government _{t-1}	0.001 (0.001) [0.284]	0.002 (0.002) [0.268]	0.001 (0.001) [0.303]	0.002 (0.001) [0.239]
ln(per capita GDP) _{t-1}	0.001 (0.003) [0.659]	0.005 (0.007) [0.491]	0.001 (0.003) [0.636]	0.001 (0.003) [0.758]
Tax-to-GDP Ratio _{t-1}	0.924*** (0.033) [0.000]	0.911*** (0.026) [0.000]	0.924*** (0.032) [0.000]	0.923*** (0.034) [0.000]
Country FE	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes
Region Trends	Yes	Yes	Yes	Yes
Observations	3,039	1,249	3,109	2,889
R-squared	0.971	0.989	0.971	0.967
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with yearly data. All regressions include country and year fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. Weights estimated according to psmatch2 command in Stata (full Mahalanobis matching). *** p<0.01, ** p<0.05, * p<0.10

Table A11: Elite Competition and Tax Progressivity, 1870-2010: Matching

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>	Direct Tax Share			
<i>Matching Variable:</i>	War Mobilization	Left Government	Per capita GDP	Urbanization
Executive Recruitment _{t-1}	0.006*** (0.002) [0.001]	0.015** (0.006) [0.012]	0.006*** (0.002) [0.000]	0.007*** (0.002) [0.000]
War Mobilization _{t-1}	0.001 (0.012) [0.946]	0.001 (0.019) [0.937]	-0.001 (0.012) [0.960]	-0.002 (0.012) [0.877]
Left Government _{t-1}	-0.000 (0.002) [0.821]	0.000 (0.003) [0.996]	0.000 (0.002) [0.983]	0.000 (0.002) [0.979]
ln(per capita GDP) _{t-1}	0.025*** (0.007) [0.001]	0.038*** (0.013) [0.009]	0.025*** (0.007) [0.001]	0.030*** (0.006) [0.000]
Tax-to-GDP Ratio _{t-1}	-0.029 (0.018) [0.115]	-0.002 (0.027) [0.955]	-0.023 (0.017) [0.174]	-0.024 (0.019) [0.198]
Direct Tax Share _{t-1}	0.894*** (0.013) [0.000]	0.890*** (0.026) [0.000]	0.893*** (0.013) [0.000]	0.884*** (0.014) [0.000]
Country FE	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes
Region Trends	Yes	Yes	Yes	Yes
Observations	2,841	1,204	2,924	2,704
R-squared	0.975	0.978	0.975	0.971
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with yearly data. All regressions include country and year fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. Weights estimated according to psmatch2 command in Stata (full Mahalanobis matching). *** p<0.01, ** p<0.05, * p<0.10

9 Instrumental Variables

Table A12: Elite Competition and Overall Taxation: IV Analysis

	(1)	(2)	(3)	(4)
<i>Second stage:</i>				
	Tax-to-GDP Ratio			
Executive Recruitment _{t-1}	0.041*** (0.003) [0.000]	0.043*** (0.003) [0.000]	0.025** (0.010) [0.015]	0.040*** (0.012) [0.001]
War Mobilization _{t-1}			0.020 (0.027) [0.475]	0.015 (0.029) [0.610]
Left Government _{t-1}			0.016 (0.012) [0.212]	0.015 (0.013) [0.221]
ln(per capita GDP) _{t-1}			0.053 (0.037) [0.168]	0.007 (0.041) [0.868]
<i>First stage:</i>				
	Elite Competition			
Chief Executive Age _{t-1}		-8.093*** (0.626) [0.000]		-2.195*** (0.452) [0.000]
War Mobilization _{t-1}				0.353 (0.310) [0.264]
Left Government _{t-1}				-0.141 (0.153) [0.363]
ln(per capita GDP) _{t-1}				2.593*** (0.173) [0.000]
Instrumented	No	Yes	No	Yes
Country FE	Yes	Yes	Yes	Yes
Controls	No	Yes	No	Yes
Stock-Yogo Weak ID		16.38		16.38
Kleibergen-Paap Wald rk F statistic		166.875		23.61
Kleibergen-Paap Wald rk LM statistic		17.91***		11.28***
Observations	682	682	682	682
R-squared	0.673	0.670	0.690	0.677
Number of Countries	31	31	31	31

Notes. Estimation method is OLS (columns 1 and 3) or 2SLS (columns 2 and 4), both with 5-year averaged data. All regressions include country fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. Instrumental variable is the age (in years) of the chief executive of the national government (scaled by average life expectancy). ***p<0.01, **p<0.05, *p<0.10

Table A13: Elite Competition and Tax Progressivity: IV Analysis

	(1)	(2)	(3)	(4)
<i>Second stage:</i>				
	Direct Tax Share			
Executive Recruitment _{t-1}	0.086*** (0.004) [0.000]	0.086*** (0.005) [0.000]	0.039*** (0.012) [0.003]	0.046*** (0.018) [0.009]
War Mobilization _{t-1}			0.006 (0.037) [0.884]	0.003 (0.041) [0.936]
Left Government _{t-1}			0.009 (0.019) [0.627]	0.009 (0.019) [0.630]
ln(per capita GDP) _{t-1}			0.157*** (0.030) [0.000]	0.135*** (0.049) [0.006]
<i>First stage:</i>				
	Elite Competition			
Chief Executive Age _{t-1}		-8.093*** (0.627) [0.000]		-2.195*** (0.452) [0.000]
War Mobilization _{t-1}				0.354 (0.310) [0.264]
Left Government _{t-1}				-0.141 (0.154) [0.363]
ln(per capita GDP) _{t-1}				2.593*** (0.173) [0.000]
Instrumented	No	Yes	No	Yes
Country FE	Yes	Yes	Yes	Yes
Controls	No	Yes	No	Yes
Stock-Yogo Weak ID		16.38		16.38
Kleibergen-Paap Wald rk F statistic		169.34		23.618
Kleibergen-Paap Wald rk LM statistic		17.80***		11.28***
Observations	682	682	682	682
R-squared	0.729	0.668	0.761	0.671
Number of Countries	31	31	31	31

Notes. Estimation method is OLS (columns 1 and 3) or 2SLS (columns 2 and 4), both with 5-year averaged data. All regressions include country fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. Instrumental variable is the age (in years) of the chief executive of the national government (scaled by average life expectancy). *** p<0.01, ** p<0.05, * p<0.10

10 Granger-Style Causality Tests

Table A14: Granger-Style Causality Tests

<i>Dependent variable:</i>	No of Lags	Executive Recruitment		Tax-to-GDP Ratio		Direct Tax Share	
		F	Prob>F	F	Prob>F	F	Prob>F
Tax-to-GDP Ratio _{t-τ}	3	3.20	0.04				
Tax-to-GDP Ratio _{t-τ}	5	5.30	0.00				
Tax-to-GDP Ratio _{t-τ}	10	7.33	0.00				
Direct Tax Share _{t-τ}	3	6.93	0.00				
Direct Tax Share _{t-τ}	5	10.22	0.00				
Direct Tax Share _{t-τ}	10	6.82	0.00				
Executive Recruitment _{t-τ}	3			0.77	0.52	1.33	0.28
Executive Recruitment _{t-τ}	5			0.88	0.51	1.02	0.43
Executive Recruitment _{t-τ}	10			0.87	0.57	1.1	0.38

Notes. See main text for test details.

11 Additional Fiscal Capacity Outcomes

Table A15: Elite Competition and Fiscal Development, 1870-2010: Additional Fiscal Outcomes

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>		Indirect Tax Share		Direct Tax Bias
Executive Recruitment _{t-1}	-0.079** (0.030) [0.012]	-0.021** (0.008) [0.011]	0.362** (0.140) [0.015]	0.071** (0.034) [0.047]
War Mobilization _{t-1}		-0.008 (0.032) [0.813]		0.046 (0.232) [0.844]
Left Government _{t-1}		-0.001 (0.008) [0.944]		-0.002 (0.049) [0.962]
ln(per capita GDP) _{t-1}		-0.052** (0.020) [0.016]		0.275** (0.124) [0.034]
Tax-to-GDP Ratio _{t-1}		0.013 (0.061) [0.829]		
Indirect Tax Share _{t-1}		0.797*** (0.032) [0.000]		
Direct Tax Bias _{t-1}				0.734*** (0.027) [0.000]
Country FE	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes
Region Trends	No	Yes	No	Yes
Controls	No	Yes	No	Yes
Observations	682	658	673	660
R-squared	0.296	0.816	0.642	0.881
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

12 Public Expenditure Outcomes

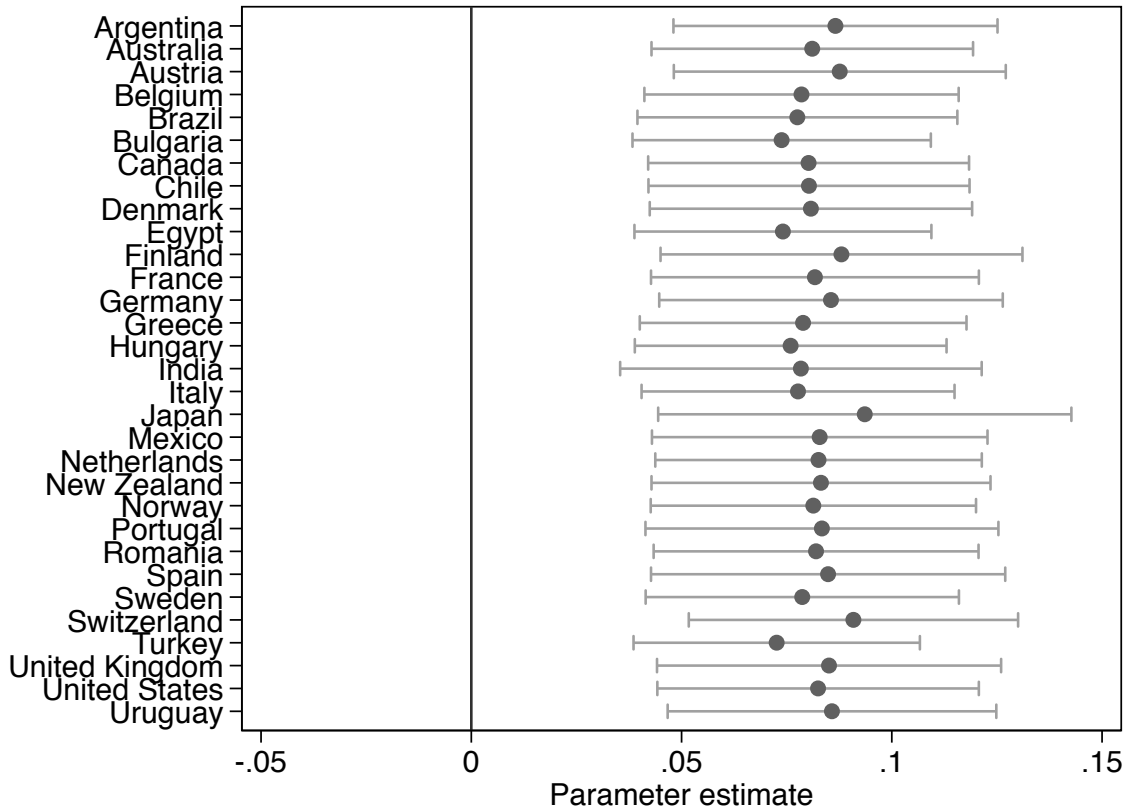
Table A16: Elite Competition and Public Goods Provision, 1870-1975: Public Expenditures in Europe

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>	Total	Non-Defense	Transport	Housing
Executive Recruitment _{<i>t</i>-1}	0.027** (0.011) [0.037]	0.028 (0.016) [0.118]	0.009* (0.005) [0.088]	0.005** (0.002) [0.022]
War Mobilization _{<i>t</i>-1}	0.192*** (0.051) [0.003]	-0.138** (0.055) [0.035]	0.003 (0.003) [0.276]	-0.002 (0.002) [0.181]
Left Government _{<i>t</i>-1}	0.013* (0.006) [0.065]	-0.003 (0.007) [0.725]	0.004** (0.002) [0.050]	-0.001 (0.001) [0.203]
ln(per capita GDP) _{<i>t</i>-1}	-0.045 (0.029) [0.154]	-0.080* (0.038) [0.066]	0.001 (0.010) [0.956]	-0.014* (0.008) [0.094]
Tax-to-GDP Ratio _{<i>t</i>-1}	0.447*** (0.143) [0.010]	0.202 (0.311) [0.534]	0.030 (0.020) [0.158]	0.001 (0.015) [0.928]
Country FE	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes
Observations	533	324	541	525
R-squared	0.833	0.798	0.557	0.476
Number of Countries	12	10	12	12

Notes. Estimation method is OLS with yearly data. All regressions include country and year fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. All dependent variables are computed as shares of GDP. *** p<0.01, ** p<0.05, * p<0.10

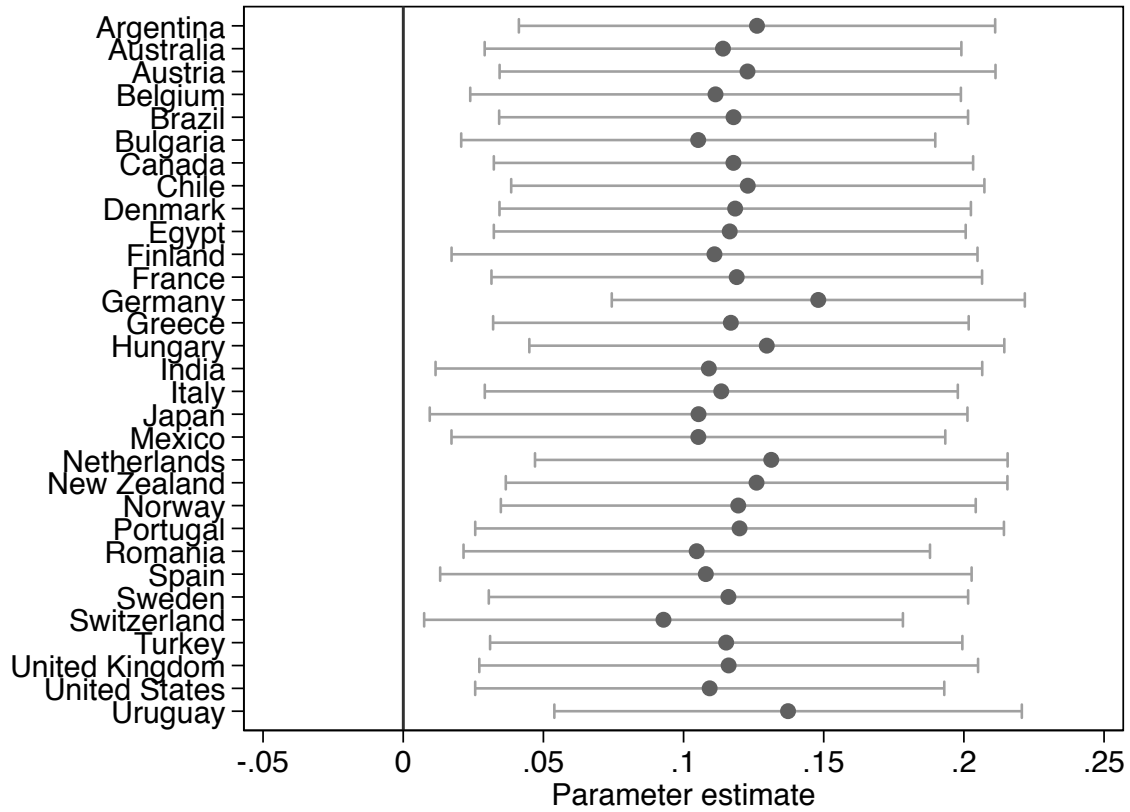
13 Robustness Analysis for Political Contestation

Figure A8: Exclude Nations One by One: Overall Taxation



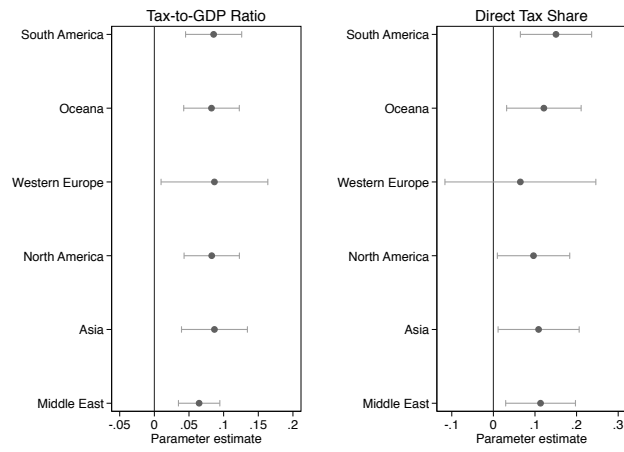
Notes. Dependent variable is political contestation. Black dots are point estimates for stringent specification when we exclude each nation one by one (as listed on the y-axis). Horizontal bars indicate 90 percent confidence intervals.

Figure A9: Exclude Nations One by One: Tax Progressivity



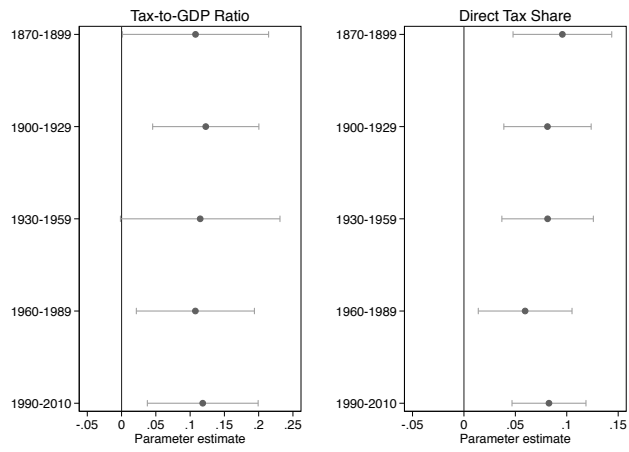
Notes. Dependent variable is political contestation. Black dots are point estimates for stringent specification when we exclude each nation one by one (as listed on the y-axis). Horizontal bars indicate 90 percent confidence intervals.

Figure A10: Exclude Regions One by One: Overall Taxation and Tax Progressivity



Notes. Dependent variable is political contestation. Black dots are point estimates for stringent specification when we exclude each region one by one (as listed on the y-axis). Horizontal bars indicate 90 percent confidence intervals.

Figure A11: Exclude 30-Year Periods (“Generations”) One by One: Overall Taxation and Tax Progressivity



Notes. Dependent variable is political contestation. Black dots are point estimates for stringent specification when we exclude each time period one by one (as listed on the y-axis). Horizontal bars indicate 90 percent confidence intervals.

Table A17: Elite Competition and Fiscal Development, 1870-2010: Exclude Outlier Observations

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>		Tax-to-GDP Ratio		Direct Tax Share
Political Contestation _{t-1}	0.213** (0.103) [0.048]	0.092*** (0.028) [0.003]	0.499** (0.195) [0.016]	0.097** (0.046) [0.041]
War Mobilization _{t-1}		0.024 (0.026) [0.366]		0.001 (0.038) [0.974]
Left Government _{t-1}		0.007 (0.006) [0.245]		0.004 (0.009) [0.639]
ln(per Capita GDP) _{t-1}		0.017 (0.012) [0.182]		0.074*** (0.023) [0.004]
Tax-to-GDP Ratio _{t-1}		0.683*** (0.055) [0.000]		-0.126** (0.051) [0.019]
Direct Tax Share _{t-1}				0.721*** (0.041) [0.000]
Country FE	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
Region Trends	No	Yes	No	Yes
Controls	No	Yes	No	Yes
Observations	564	627	574	610
R-squared	0.589	0.908	0.700	0.925
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. All regressions exclude “severe” outlier observations, defined as values with residuals at least three times greater than the standard deviation of the model residuals. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

Table A18: Elite Competition and Overall Taxation, 1870-2010: Yearly Data

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>		Tax-to-GDP Ratio		Direct Tax Share
Political Contestation _{t-1}	0.283*** (0.083) [0.002]	0.021** (0.008) [0.015]	0.430*** (0.107) [0.000]	0.030** (0.014) [0.036]
War Mobilization _{t-1}		0.021** (0.008) [0.013]		0.001 (0.012) [0.956]
Left Government _{t-1}		0.001 (0.001) [0.372]		0.000 (0.002) [0.851]
ln(per capita GDP) _{t-1}		0.002 (0.003) [0.560]		0.024*** (0.006) [0.001]
Tax to GDP Ratio _{t-1}		0.921*** (0.034) [0.000]		-0.016 (0.018) [0.373]
Direct Tax Share _{t-1}				0.899*** (0.013) [0.000]
Country FE	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
Region Trends	No	Yes	No	Yes
Controls	No	Yes	No	Yes
Observations	3,186	3,147	3,186	3,135
R-squared	0.744	0.964	0.779	0.970
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with yearly data. All regressions include country and year fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets.

*** p<0.01, ** p<0.05, * p<0.10

Table A19: Elite Competition and Tax Progressivity, 1870-2010: 10-Year Averaged Data

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>		Tax-to-GDP Ratio		Direct Tax Share
Political Contestation _{t-1}	0.278*** (0.072) [0.001]	0.091** (0.036) [0.018]	0.398*** (0.104) [0.001]	0.121* (0.064) [0.069]
War Mobilization _{t-1}		0.007 (0.023) [0.772]		0.019 (0.069) [0.789]
Left Government _{t-1}		0.018* (0.009) [0.057]		0.002 (0.015) [0.866]
ln(per capita GDP) _{t-1}		0.021 (0.019) [0.268]		0.086*** (0.028) [0.004]
Tax to GDP Ratio _{t-1}		0.615*** (0.048) [0.000]		-0.144* (0.072) [0.055]
Direct Tax Share _{t-1}				0.580*** (0.053) [0.000]
Country FE	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes
Region Trends	No	Yes	No	Yes
Controls	No	Yes	No	Yes
Observations	362	350	362	348
R-squared	0.764	0.904	0.788	0.907
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with 10-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

Table A20: Elite Competition and Tax Progressivity, 1870-2010: Error Correction Models

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>	Δ Tax-to-GDP Ratio		Δ Direct Tax Share	
Political Contestation _{t-1}	0.067** (0.025) [0.014]	0.109*** (0.024) [0.000]	0.087** (0.037) [0.026]	0.078 (0.050) [0.130]
Δ Political Contestation	0.437** (0.184) [0.024]	0.490*** (0.151) [0.003]	0.200 (0.409) [0.628]	-0.177 (0.451) [0.698]
War Mobilization _{t-1}		0.087** (0.039) [0.033]		0.027 (0.056) [0.631]
Δ War Mobilization		0.066** (0.028) [0.026]		0.020 (0.051) [0.701]
Left Government _{t-1}		0.007 (0.008) [0.392]		0.003 (0.012) [0.798]
Δ Left Government		0.002 (0.007) [0.782]		0.004 (0.009) [0.664]
ln(per capita GDP) _{t-1}		0.016 (0.013) [0.224]		0.082*** (0.028) [0.007]
Δ ln(per capita GDP)		0.091* (0.054) [0.100]		0.092* (0.053) [0.097]
Tax to GDP Ratio _{t-1}	-0.207*** (0.046) [0.000]	-0.303*** (0.050) [0.000]		-0.047 (0.050) [0.358]
Direct Tax Share _{t-1}			-0.221*** (0.032) [0.000]	-0.279*** (0.038) [0.000]
Country FE	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes
Controls	No	Yes	No	Yes
Region Trends	No	Yes	No	Yes
Observations	658	658	658	658
R-squared	0.287	0.366	0.369	0.422
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

Table A21: Elite Competition and Overall Taxation, 1870-2010: Additional Time-Varying Observables

	(1)	(2)	(3)	(4)	(5)	(6)
<i>Dependent variable:</i>						
	Tax-to-GDP Ratio					
Political Contestation _{t-1}	0.065** (0.029) [0.029]	0.082*** (0.028) [0.007]	0.080*** (0.025) [0.003]	0.086*** (0.030) [0.007]	0.088*** (0.023) [0.001]	0.058* (0.029) [0.055]
Landholding Inequality _{t-1}	0.035 (0.024) [0.155]					
ln(per capita Exports) _{t-1}		0.014** (0.007) [0.042]				
Natural Resources _{t-1}			-0.034 (0.033) [0.310]			
Urbanization _{t-1}				0.103** (0.042) [0.021]		0.041 (0.045) [0.375]
Democracy _{t-1}					0.006 (0.006) [0.294]	-0.027** (0.011) [0.017]
Urbanization _{t-1} xDemocracy _{t-1}						0.083*** (0.028) [0.006]
War Mobilization _{t-1}	0.021 (0.025) [0.410]	0.027 (0.020) [0.199]	0.021 (0.025) [0.412]	0.016 (0.025) [0.510]	0.023 (0.025) [0.370]	0.018 (0.024) [0.458]
Left Government _{t-1}	0.006 (0.006) [0.311]	0.008 (0.006) [0.192]	0.007 (0.006) [0.252]	0.008 (0.006) [0.179]	0.006 (0.006) [0.304]	0.008 (0.006) [0.198]
ln(per capita GDP) _{t-1}	0.017 (0.010) [0.105]	-0.005 (0.014) [0.705]	0.017 (0.011) [0.149]	0.012 (0.011) [0.257]	0.014 (0.011) [0.232]	0.015 (0.010) [0.145]
Tax-to-GDP Ratio _{t-1}	0.694*** (0.052) [0.000]	0.696*** (0.069) [0.000]	0.695*** (0.050) [0.000]	0.669*** (0.054) [0.000]	0.694*** (0.049) [0.000]	0.658*** (0.054) [0.000]
Country FE	Yes	Yes	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes	Yes	Yes
Region Trends	Yes	Yes	Yes	Yes	Yes	Yes
Observations	640	632	657	640	657	639
R-squared	0.907	0.916	0.911	0.909	0.909	0.909
Number of Countries	31	31	31	31	31	31

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

Table A22: Elite Competition and Tax Progressivity, 1870-2010: Additional Time-Varying Observables

	(1)	(2)	(3)	(4)	(5)	(6)
<i>Dependent variable:</i>			Direct Tax Share			
Political Contestation _{t-1}	0.102** (0.044) [0.027]	0.094** (0.045) [0.045]	0.081* (0.042) [0.061]	0.114*** (0.039) [0.007]	0.078* (0.041) [0.068]	0.087** (0.041) [0.043]
Landholding Inequality _{t-1}	0.019 (0.044) [0.670]					
ln(per capita Exports) _{t-1}		0.025** (0.011) [0.031]				
Natural Resources _{t-1}			0.018 (0.063) [0.780]			
Urbanization _{t-1}				0.001 (0.053) [0.988]		-0.043 (0.052) [0.410]
Democracy _{t-1}					-0.005 (0.009) [0.615]	-0.026 (0.016) [0.106]
Urbanization _{t-1} xDemocracy _{t-1}						0.064* (0.034) [0.074]
War Mobilization _{t-1}	-0.003 (0.036) [0.923]	0.014 (0.057) [0.813]	-0.004 (0.036) [0.910]	-0.003 (0.036) [0.938]	-0.005 (0.036) [0.893]	-0.003 (0.036) [0.936]
Left Government _{t-1}	0.003 (0.009) [0.732]	0.003 (0.010) [0.780]	0.002 (0.009) [0.796]	0.003 (0.009) [0.706]	0.003 (0.009) [0.753]	0.004 (0.009) [0.687]
ln(per capita GDP) _{t-1}	0.072*** (0.023) [0.004]	0.035 (0.030) [0.260]	0.069*** (0.022) [0.004]	0.071*** (0.023) [0.005]	0.071*** (0.022) [0.003]	0.076*** (0.023) [0.002]
Tax-to-GDP Ratio _{t-1}	-0.084* (0.045) [0.072]	-0.116* (0.059) [0.059]	-0.072 (0.045) [0.122]	-0.087* (0.046) [0.069]	-0.071 (0.044) [0.114]	-0.098** (0.047) [0.045]
Direct Tax Share _{t-1}	0.707*** (0.039) [0.000]	0.712*** (0.038) [0.000]	0.714*** (0.037) [0.000]	0.707*** (0.039) [0.000]	0.714*** (0.036) [0.000]	0.701*** (0.040) [0.000]
Country FE	Yes	Yes	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes	Yes	Yes
Region Trends	Yes	Yes	Yes	Yes	Yes	Yes
Observations	640	632	657	640	653	635
R-squared	0.929	0.932	0.932	0.929	0.932	0.928
Number of Countries	31	31	31	31	31	31

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

Table A23: Elite Competition and Tax Progressivity, 1870-2010: Social Identity

	(1)	(2)	(3)	(4)	(5)	(6)
<i>Dependent Variable:</i>		Tax-to-GDP Ratio			Direct Tax Share	
Political Contestation _{t-1}	0.083*** (0.024) [0.002]	0.080*** (0.023) [0.002]	0.080*** (0.024) [0.003]	0.068 (0.041) [0.104]	0.073 (0.045) [0.115]	0.084** (0.041) [0.049]
War Mobilization _{t-1}	0.024 (0.023) [0.300]	0.024 (0.026) [0.374]	0.017 (0.027) [0.549]	-0.004 (0.038) [0.922]	-0.002 (0.037) [0.961]	0.020 (0.037) [0.592]
Left Government _{t-1}	0.008 (0.006) [0.201]	0.006 (0.006) [0.264]	0.008 (0.006) [0.175]	0.003 (0.009) [0.784]	0.003 (0.010) [0.759]	0.005 (0.009) [0.561]
ln(per capita GDP) _{t-1}	0.015 (0.013) [0.247]	0.020 (0.012) [0.107]	0.011 (0.010) [0.258]	0.077*** (0.020) [0.001]	0.078*** (0.018) [0.000]	0.075*** (0.025) [0.005]
Tax-to-GDP Ratio _{t-1}	0.693*** (0.052) [0.000]	0.688*** (0.055) [0.000]	0.697*** (0.046) [0.000]	-0.067 (0.047) [0.162]	-0.061 (0.043) [0.171]	-0.085* (0.046) [0.074]
Direct Tax Share _{t-1}				0.713*** (0.038) [0.000]	0.707*** (0.035) [0.000]	0.711*** (0.043) [0.000]
Ethnicity x Period FE	Yes	No	No	Yes	No	No
Language x Period FE	No	Yes	No	No	Yes	No
Religion x Period FE	No	No	Yes	No	No	Yes
Country FE	Yes	Yes	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes	Yes	Yes
Region Trends	Yes	Yes	Yes	Yes	Yes	Yes
Observations	658	658	658	658	658	658
R-squared	0.912	0.914	0.919	0.935	0.937	0.937
Number of Countries	31	31	31	31	31	31

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

Table A24: Elite Competition and Overall Taxation, 1870-2010: Matching

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>	Tax-to-GDP Ratio			
<i>Matching Variable:</i>	War Mobilization	Left Government	Per capita GDP	Urbanization
Political Contestation _{t-1}	0.024*** (0.009) [0.010]	0.009 (0.016) [0.572]	0.021** (0.008) [0.017]	0.026*** (0.009) [0.009]
War Mobilization _{t-1}	0.021** (0.008) [0.016]	0.023** (0.009) [0.016]	0.021** (0.008) [0.014]	0.021** (0.008) [0.014]
Left Government _{t-1}	0.001 (0.001) [0.556]	0.000 (0.002) [0.885]	0.001 (0.001) [0.374]	0.001 (0.001) [0.358]
ln(per capita GDP) _{t-1}	0.002 (0.003) [0.609]	-0.000 (0.005) [0.987]	0.002 (0.003) [0.563]	0.001 (0.003) [0.724]
Tax-to-GDP Ratio _{t-1}	0.921*** (0.034) [0.000]	0.952*** (0.035) [0.000]	0.921*** (0.034) [0.000]	0.917*** (0.036) [0.000]
Country FE	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes
Region Trends	Yes	Yes	Yes	Yes
Observations	3,063	1,261	3,145	2,929
R-squared	0.971	0.980	0.972	0.968
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with yearly data. All regressions include country and year fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. Weights estimated according to psmatch2 command in Stata (full Mahalanobis matching). *** p<0.01, ** p<0.05, * p<0.10

Table A25: Elite Competition and Tax Progressivity, 1870-2010: Matching

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>	Direct Tax Share			
<i>Matching Variable:</i>	War Mobilization	Left Government	Per capita GDP	Urbanization
Political Contestation _{t-1}	0.033* (0.017) [0.069]	0.049 (0.029) [0.102]	0.030* (0.017) [0.083]	0.034* (0.017) [0.051]
War Mobilization _{t-1}	-0.002 (0.012) [0.859]	0.003 (0.009) [0.727]	-0.002 (0.012) [0.850]	-0.004 (0.012) [0.776]
Left Government _{t-1}	-0.001 (0.002) [0.681]	0.003 (0.003) [0.354]	-0.000 (0.002) [0.979]	-0.000 (0.002) [0.997]
ln(per capita GDP) _{t-1}	0.024*** (0.006) [0.001]	0.017 (0.020) [0.392]	0.024*** (0.006) [0.001]	0.030*** (0.006) [0.000]
Tax-to-GDP Ratio _{t-1}	-0.024 (0.019) [0.199]	-0.012 (0.025) [0.639]	-0.020 (0.018) [0.280]	-0.023 (0.020) [0.271]
Direct Tax Share _{t-1}	0.895*** (0.013) [0.000]	0.883*** (0.031) [0.000]	0.896*** (0.013) [0.000]	0.887*** (0.014) [0.000]
Country FE	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes
Region Trends	Yes	Yes	Yes	Yes
Observations	2,865	1,228	2,960	2,742
R-squared	0.975	0.974	0.975	0.971
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with yearly data. All regressions include country and year fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. Weights estimated according to psmatch2 command in Stata (full Mahalanobis matching). *** p<0.01, ** p<0.05, * p<0.10

Table A26: Elite Competition and Overall Taxation: IV Analysis

	(1)	(2)	(3)	(4)
<i>Second stage:</i>				
	Tax-to-GDP Ratio			
Political Contestation _{t-1}	0.422*** (0.029) [0.000]	0.433*** (0.031) [0.000]	0.265*** (0.071) [0.001]	0.325*** (0.092) [0.000]
War Mobilization _{t-1}			0.030 (0.027) [0.273]	0.030 (0.028) [0.274]
Left Government _{t-1}			0.012 (0.012) [0.342]	0.010 (0.012) [0.392]
ln(per capita GDP) _{t-1}			0.053* (0.029) [0.080]	0.036 (0.033) [0.273]
<i>First stage:</i>				
	Political Contestation			
Chief Executive Age _{t-1}		-0.809*** (0.073) [0.000]		-0.277*** (0.056) [0.000]
War Mobilization _{t-1}				0.004 (0.032) [0.888]
Left Government _{t-1}				0.002 (0.017) [0.892]
ln(per capita GDP) _{t-1}				2.593*** (0.173) [0.000]
Instrumented	No	Yes	No	Yes
Country FE	Yes	Yes	Yes	Yes
Controls	No	Yes	No	Yes
Stock-Yogo Weak ID		16.38		16.38
Kleibergen-Paap Wald rk F statistic		121.79		23.81
Kleibergen-Paap Wald rk LM statistic		17.27***		10.58**
Observations	682	682	682	682
R-squared	0.673	0.670	0.690	0.677
Number of Countries	31	31	31	31

Notes. Estimation method is OLS (columns 1 and 3) or 2SLS (columns 2 and 4), both with 5-year averaged data. All regressions include country fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. Instrumental variable is the age (in years) of the chief executive of the national government (scaled by average life expectancy). *** p<0.01, ** p<0.05, * p<0.10

Table A27: Elite Competition and Tax Progressivity: IV Analysis

	(1)	(2)	(3)	(4)
<i>Second stage:</i>				
	Direct Tax Share			
Political Contestation _{t-1}	0.860*** (0.047) [0.000]	0.857*** (0.054) [0.000]	0.356*** (0.089) [0.000]	0.369** (0.153) [0.016]
War Mobilization _{t-1}			0.019 (0.040) [0.645]	0.019 (0.040) [0.642]
Left Government _{t-1}			0.003 (0.019) [0.862]	0.003 (0.019) [0.869]
ln(per capita GDP) _{t-1}			0.174*** (0.019) [0.000]	0.171*** (0.040) [0.000]
<i>First stage:</i>				
	Political Contestation			
Chief Executive Age _{t-1}		-0.809*** (0.073) [0.000]		-0.278*** (0.057) [0.000]
War Mobilization _{t-1}				0.005 (0.040) [0.888]
Left Government _{t-1}				-0.003 (0.018) [0.869]
ln(per capita GDP) _{t-1}				0.170*** (0.040) [0.000]
Instrumented	No	Yes	No	Yes
Country FE	Yes	Yes	Yes	Yes
Controls	No	Yes	No	Yes
Stock-Yogo Weak ID		16.38		16.38
Kleibergen-Paap Wald rk F statistic		119.34		23.806
Kleibergen-Paap Wald rk LM statistic		17.07***		10.58**
Observations	682	682	682	682
R-squared	0.729	0.668	0.761	0.671
Number of Countries	31	31	31	31

Notes. Estimation method is OLS (columns 1 and 3) or 2SLS (columns 2 and 4), both with 5-year averaged data. All regressions include country fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. Instrumental variable is the age (in years) of the chief executive of the national government (scaled by average life expectancy). *** p<0.01, ** p<0.05, * p<0.10

Table A28: Granger-Style Causality Tests: Political Contestation

<i>Dependent variable:</i>	No of Lags	Political Contestation		Tax-to-GDP Ratio		Political Contestation	
		F	Prob>F	F	Prob>F	F	Prob>F
Tax-to-GDP Ratio _{t-τ}	3	3.88	0.02				
Tax-to-GDP Ratio _{t-τ}	5	3.29	0.02				
Tax-to-GDP Ratio _{t-τ}	10	4.46	0.00				
Direct Tax Share _{t-τ}	3	2.68	0.06				
Direct Tax Share _{t-τ}	5	2.19	0.08				
Direct Tax Share _{t-τ}	10	1.42	0.22				
Political Contestation _{t-τ}	3			1.62	0.20	0.73	0.54
Political Contestation _{t-τ}	5			1.19	0.34	0.48	0.79
Political Contestation _{t-τ}	10			0.88	0.56	0.57	0.83

Notes. See main text for test details.

Table A29: Elite Competition and Fiscal Development, 1870-2010: Additional Fiscal Outcomes

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>		Indirect Tax Share		Direct Tax Bias
Political Contestation _{t-1}	-0.498** (0.191) [0.014]	-0.168*** (0.051) [0.003]	2.569*** (0.677) [0.001]	0.545** (0.206) [0.013]
War Mobilization _{t-1}		-0.011 (0.032) [0.745]		0.058 (0.234) [0.808]
Left Government _{t-1}		0.002 (0.007) [0.806]		-0.011 (0.049) [0.817]
ln(per capita GDP) _{t-1}		-0.052** (0.019) [0.011]		0.280** (0.121) [0.028]
Tax-to-GDP Ratio _{t-1}		0.041 (0.058) [0.488]		
Indirect Tax Share _{t-1}		0.796*** (0.033) [0.000]		
Direct Tax Bias _{t-1}				0.729*** (0.027) [0.000]
Country FE	Yes	Yes	Yes	Yes
Period FE	Yes	Yes	Yes	Yes
Region Trends	No	Yes	No	Yes
Controls	No	Yes	No	Yes
Observations	682	658	673	660
R-squared	0.297	0.818	0.651	0.881
Number of Countries	31	31	31	31

Notes. Estimation method is OLS with 5-year averaged data. All regressions include country and period fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. *** p<0.01, ** p<0.05, * p<0.10

Table A30: Elite Competition and Public Goods Provision, 1870-1975: Public Expenditures in Europe

	(1)	(2)	(3)	(4)
<i>Dependent variable:</i>	Total	Non-Defense	Transport	Housing
Political Contestation _{t-1}	0.230* (0.128) [0.099]	0.304* (0.143) [0.062]	0.106*** (0.032) [0.007]	0.030 (0.019) [0.150]
War Mobilization _{t-1}	0.194*** (0.051) [0.003]	-0.139** (0.056) [0.035]	0.004 (0.002) [0.176]	-0.002 (0.001) [0.249]
Left Government _{t-1}	0.010 (0.006) [0.115]	-0.003 (0.007) [0.726]	0.003 (0.002) [0.181]	-0.001 (0.001) [0.191]
ln(per capita GDP) _{t-1}	-0.046 (0.030) [0.152]	-0.079* (0.038) [0.070]	-0.002 (0.010) [0.814]	-0.013 (0.008) [0.123]
Tax-to-GDP Ratio _{t-1}	0.447*** (0.143) [0.010]	0.202 (0.311) [0.534]	0.030 (0.020) [0.158]	0.001 (0.015) [0.928]
Country FE	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes
Observations	533	324	541	525
R-squared	0.833	0.799	0.609	0.455
Number of Countries	12	10	12	12

Notes. Estimation method is OLS with yearly data. All regressions include country and year fixed effects. Robust standard errors clustered at country level in parentheses, followed by corresponding p-values in brackets. All dependent variables are computed as shares of GDP. *** p<0.01, ** p<0.05, * p<0.10

14 Data Sources

14.1 Fiscal Data

Data Sources for Fiscal Data				
Country	Currency	Period	Source	
Argentina	Argentine peso	1870-1989	Ferres, O., Dos siglos de economía argentina: edición bicentenario, Buenos Aires: El Ateneo (norte y sur fundacion), 2010	
		1895-1909	Mitchell, B., International Historical Statistics: Americas, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1910-1931	Mitchell, B., International Historical Statistics: Americas, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1990-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Australia	Australian dollar	1901-1964	Mitchell, B., International Historical Statistics: Africa, Asia, and Oceania, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2010	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Austria	Schilling	1870-1964	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Belgium	Belgian franc	1870-1969	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Brazil	Real	1870-1979	Mitchell, B., International Historical Statistics: The Americas, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1980-1998	IMF Government Finance Statistics (https://www.imf.org/external/data.htm)	
		1999-2011	World Bank (http://databank.worldbank.org/data/)	
Bulgaria	Lev	1879-1941	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1988-2001	IMF Government Finance Statistics (https://www.imf.org/external/data.htm)	
		2002-2011	World Bank (http://databank.worldbank.org/data/)	
Canada	Canadian dollar	1870-1964	Mitchell, B., International Historical Statistics: The Americas, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Chile	Chilean peso	1870-1989	Braun, J., M. Braun, I. Briones, and J. Díaz, "Economía Chilena, 1810-1995: Estadísticas Históricas," Instituto de Economía - Pontificia Universidad Católica de Chile, Documento de Trabajo No. 187, 2000	
		1990-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Denmark	Danish crown	1870-1964	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	

Data Sources for Fiscal Data				
Country	Currency	Period	Source	
Egypt	Egyptian pound	1886-1945	Mitchell, B., International Historical Statistics: Africa, Asia, and Oceania, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1975-1997	IMF Government Finance Statistics (https://www.imf.org/external/data.htm)	
		2002-2011	World Bank (http://databank.worldbank.org/data/)	
Finland	New markkaa	1882-1964	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
France	Franc	1870-1964	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Germany	Mark	1870-1964	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Greece	Drachma	1896-1964	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Hungary	Kronen	1870-1924	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
	Pengo	1925-1940	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
	Forint	1981-1990	IMF Government Finance Statistics (https://www.imf.org/external/data.htm)	
	Forint	1991-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
India	Rupee	1870-1974	Mitchell, B., International Historical Statistics: Africa, Asia, and Oceania, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1974-2000	IMF Government Finance Statistics (https://www.imf.org/external/data.htm)	
		2001-2011	World Bank (http://databank.worldbank.org/data/)	
Italy	Lira	1870-1964	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Japan	Yen	1870-1964	Mitchell, B., International Historical Statistics: Africa, Asia, and Oceania, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Mexico	Mexican peso	1870-1979	Estadísticas Históricas de México, Instituto Nacional de Estadística y Geografía, 2009,	

Data Sources for Fiscal Data				
Country	Currency	Period	Source	
			tables 15.6, 15.7 (http://www.inegi.gob.mx)	
		1980-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Netherlands	Guilder	1922-1939	Historical National Accounts (http://www.rug.nl/research/ggdc/data/historical-national-accounts)	
		1940-1998	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2010	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
New Zealand	New Zealand dollar	1870-1964	Mitchell, B., International Historical Statistics: Africa, Asia, and Oceania, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Norway	Norwegian crown	1870-1964	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Portugal	Escudo	1870-1964	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2010	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
		2011-2011	World Bank (http://databank.worldbank.org/data/)	
Romania	Leu	1870-1943	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
	4th leu	1950-1969	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
	4th leu	1970-2000	IMF Government Finance Statistics (https://www.imf.org/external/data.htm)	
	4th leu	2002-2011	World Bank (http://databank.worldbank.org/data/)	
Spain	Peseta	1870-1964	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2012	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Sweden	Swedish crown	1870-1964	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Switzerland	Swiss franc	1870-1964	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Turkey	2nd (New) Turkish lira	1923-1969	Mitchell, B., International Historical Statistics: Africa, Asia, and Oceania, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	

Data Sources for Fiscal Data				
Country	Currency	Period	Source	
		1970-1981	IMF Government Finance Statistics (https://www.imf.org/external/data.htm)	
		1982-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
UK	Pound	1870-1964	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	
Uruguay	Uruguayan peso	1870-1902	Mitchell, B., International Historical Statistics: Americas, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1903-2009	Azar, P., M. Bertino, R. Bertoni, S. Fleitas, U. García Repetto, C. Sanguinetti, M. Sienna, and M. Torrelli, "¿De quiénes, para quiénes y para qué? Las finanzas públicas en el Uruguay del siglo XX," Editorial Fin de Siglo, Montevideo, 2009	
		2010-2011	World Bank (http://databank.worldbank.org/data/)	
USA	Dollar	1870-1964	Mitchell, B., International Historical Statistics: Americas, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1965-2011	OECD Revenue Statistics (http://stats.oecd.org/Index.aspx?DataSetCode=REV)	

14.2 GDP Data

Data Sources for GDP Data				
Country	Currency	Period	Source	
Argentina	Argentine peso	1884-1979	Della Paolera, G. and A. Taylor, A New Economic History of Argentina, New York: Cambridge University Press, 2003, chapter 13, series YD	
		1980-1992	World Bank (http://databank.worldbank.org/data/)	
		1993-2012	INDEC, cuadro 16 - ESTIMACION DEL PRODUCTO INTERNO BRUTO (http://www.indec.gov.ar/nuevaweb/cuadros/17/cuadro16.xls)	
		1870-2009	Ferretes, O., Dos siglos de economía argentina: edición bicentenario, Buenos Aires: El Ateneo (norte y sur fundacion), 2010	
Australia	Australian dollar	1870-2000	Mitchell, B., International Historical Statistics: Americas, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		2001-2012	Australian Bureau of Statistics, table 3- Expenditure on Gross Domestic Product, Current dollar prices (http://www.abs.gov.au)	
Austria	Schilling	1924-1998	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1999-2012	World Bank (http://databank.worldbank.org/data/)	
Belgium	Belgian franc	1870-1990	Historical National Accounts (http://www.rug.nl/research/ggdc/data/historical-national-accounts)	
		1991-1998	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1999-2012	World Bank (http://databank.worldbank.org/data/)	
Brazil	Real	1870-1900	Contador, C. and C. Haddad, "Produto Real, Moeda e Preços: a Experiência Brasileira no Período 1861-1970," Revista Brasileira de Estatística, v. 36: pp. 407-40, 1975	
		1901-2000	Brazilian Statistical Office historical GDP data (http://www.ibge.gov.br/seculoxx/economia/contas_nacionais/1_indice.xls)	
		2001-2012	World Bank (http://databank.worldbank.org/data/)	
Bulgaria	Lev	1924-1991	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1992-2012	World Bank (http://databank.worldbank.org/data/)	
Canada	Canadian dollar	1870-1926	Urquhart, M., Gross National Product, Canada, 1870-1926: The Derivation of the Estimates, McGill-Queen's University Press, Canada, 1993, table 1.1	
		1927-2000	Mitchell, B., International Historical Statistics: The Americas, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		2001-2012	World Bank (http://databank.worldbank.org/data/)	
Chile	Chilean peso	1870-1959	Braun, J., M. Braun, I. Briones, and J. Díaz, "Economía Chilena, 1810-1995: Estadísticas Históricas," Instituto de Economía - Pontificia Universidad Católica de Chile, Documento de Trabajo No. 187, 2000	
		1960-2012	World Bank (http://databank.worldbank.org/data/)	
Denmark	Danish crown	1870-1998	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	

Data Sources for GDP Data				
Country	Currency	Period	Source	
		1999-2012	World Bank (http://databank.worldbank.org/data/)	
Egypt	Egyptian pound	1886-1945	Yousef, T., Egypt's Growth Performance Under Economic Liberalism: A Reassessment with New GDP Estimates, 1885-1945, ERF Working Paper 0211, 2002, table A1	
		1951-2000	Mitchell, B., International Historical Statistics: Africa, Asia, and Oceania, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		2001-2012	World Bank (http://databank.worldbank.org/data/)	
Finland	New markkaa	1870-2000	Hjerpe, R., The Finnish Economy: Growth and Structural Change, Helsinki: Bank of Finland, 1989; accessed from Historical National Accounts (http://www.rug.nl/research/ggdc/data/historical-national-accounts)	
		2001-2012	World Bank (http://databank.worldbank.org/data/)	
France	Franc	1870-1938	Toutain, J.C., "Le produit interieur brut de la France de 1789 á 1982," Economies et Sociétés, Grenobles, 1987; accessed from Historical National Accounts (http://www.rug.nl/research/ggdc/data/historical-national-accounts)	
		1949-1998	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1999-2012	World Bank (http://databank.worldbank.org/data/)	
Germany	Mark	1870-1998	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1999-2012	World Bank (http://databank.worldbank.org/data/)	
Greece	Drachma	1870-1939	Kostelenos G., "Historical Estimates of National Accounts Magnitudes in Greece, 1830-1939," Center of Planning and Economic Research, 2003, tables 2a, 2b, column 7	
		1946-1993	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1994-2012	World Bank (http://databank.worldbank.org/data/)	
Hungary	Pengo	1925-1943	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1950-1959	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1960-2012	World Bank (http://databank.worldbank.org/data/)	
India	Rupee	1885-1900	Goldsmith, R., The Financial Development of India, 1860-1977, New Haven: Yale University Press, 1983, table 1.3	
		1901-1946	Historical National Accounts (http://www.rug.nl/research/ggdc/data/historical-national-accounts)	
		1948-2000	Mitchell, B., International Historical Statistics: Africa, Asia, and Oceania, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		2001-2012	World Bank (http://databank.worldbank.org/data/)	
Italy	Lira	1870-1998	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	

Data Sources for GDP Data				
Country	Currency	Period	Source	
			Basingstoke: Palgrave Macmillan, 2003	
		1999-2012	World Bank (http://databank.worldbank.org/data/)	
Japan	Yen	1885-1940	Historical National Accounts (http://www.rug.nl/research/ggdc/data/historical-national-accounts)	
		1941-2000	Mitchell, B., International Historical Statistics: Africa, Asia, and Oceania, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		2001-2012	World Bank (http://databank.worldbank.org/data/)	
Mexico	Mexican peso	1870-1959	Estadísticas Históricas de México, Instituto Nacional de Estadística y Geografía, 2009, table 7.1 column 1 (http://www.inegi.gob.mx)	
		1960-2012	World Bank (http://databank.worldbank.org/data/)	
Netherlands	Guilder	1922-1939	Historical National Accounts (http://www.rug.nl/research/ggdc/data/historical-national-accounts)	
		1940-1998	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1999-2012	World Bank (http://databank.worldbank.org/data/)	
New Zealand	New Zealand dollar	1870-1948	Statistics New Zealand Long-Term Data Series, table E1.1 column Z (consolidated) (http://www.stats.govt.nz/browse_for_stats/economic_indicators/NationalAccounts/long-term-data-series/national-income.aspx)	
		1949-1998	International Monetary Fund IFS (http://www.imf.org/external/data.htm)	
		1999-2012	World Bank (http://databank.worldbank.org/data/)	
Norway	Norwegian crown	1870-2000	Grytten, O., "The gross domestic product for Norway 1830-2003," in Eitheim, Ø., J. Klovland, and J. Qvigstad, Historical Monetary Statistics for Norway 1819-2003, Oslo: Norges Bank, 2004, pp. 241-288, table 5	
		2001-2012	World Bank (http://databank.worldbank.org/data/)	
Portugal	Escudo	1870-1993	Portuguese Historical Statistics, table 6.6C for 1870-1953 and table 6.6B for 1954-93 (http://www.ine.pt/xportal/xmain?xpid=INE&xpgid=ine_publicacoes&PUBLICACOESpub_boui=138364&PUBLICACOESmodo=2)	
		1994-2000	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		2001-2012	World Bank (http://databank.worldbank.org/data/)	
Romania	New leu	1970-1980	United Nations (http://unstats.un.org/unsd/snama/)	
		1981-2012	World Bank (http://databank.worldbank.org/data/)	
Spain	Peseta	1870-1958	L. Prados de la Escosura, El Progreso Económico de España, 1850-2000, Bilbao: Fundación BBVA, 2003; accessed from Historical National Accounts (http://www.rug.nl/research/ggdc/data/historical-national-accounts)	
		1959-2000	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	

Data Sources for GDP Data				
Country	Currency	Period	Source	
		2001-2012	World Bank (http://databank.worldbank.org/data/)	
Sweden	Swedish crown	1870-1997	Krantz, O. and L. Schön, Swedish Historical National Accounts, 1800-2000, Lund: Lund Studies in Economic History, 2007; accessed from Historical National Accounts (http://www.rug.nl/research/ggdc/data/historical-national-accounts)	
		1998-2012	World Bank (http://databank.worldbank.org/data/)	
Switzerland	Swiss franc	1870-1913	Swiss Economic and Social History Online Database, table Q.1a, column B; (http://www.fsw.uzh.ch/hstat/nls/ls_files.php?chapter_var=/q&lang=en)	
		1924-1998	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1999-2012	World Bank (http://databank.worldbank.org/data/)	
Turkey	2nd (New) Turkish lira	1950-2000	Mitchell, B., International Historical Statistics: Africa, Asia, and Oceania, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		2001-2012	World Bank (http://databank.worldbank.org/data/)	
UK	Pound	1870-1998	Mitchell, B., International Historical Statistics: Europe, 1750-2000, Basingstoke: Palgrave Macmillan, 2003	
		1999-2012	World Bank (http://databank.worldbank.org/data/)	
Uruguay	Uruguayan peso	1870-2000	Bonino, N., C. Román, and H. Willebald, "PIB y estructura productiva en Uruguay (1870-2011): Revisión de series históricas y discusión metodológica," Series Documento de Trabajo, 05/12, Instituto de Economía FCEA-Udelar Montevideo, 2012, table A3	
		2001-2012	World Bank (http://databank.worldbank.org/data/)	
USA	Dollar	1879-1928	Historical National Accounts (http://www.rug.nl/research/ggdc/data/historical-national-accounts)	
		1929-2012	Bureau of Economic Analysis (http://www.bea.gov/national/index.htm#gdp)	

15 Construction Methods

15.1 Fiscal Data

Construction Methods for Fiscal Data		
Country	Period	Notes
Argentina	1870-1989	"Impuestos" in table 7.1.1 for 1870-1889 classified as direct taxes; no custom tax data for 1890-1909
	1895-1909	Data for customs and income and wealth taxes, which Ferreres (2010) does not report
	1910-1931	Data for income and wealth taxes, which Ferreres (2010) does not report
Austria	1870-1964	Revenues for 1870-1892 converted from gulden to kronen by multiplying by two; kronen (used up to 1923) converted to schilling at 1 schilling = 10000 kronen; Mitchell data for 1914 for first half of year only; for 1870-1915, salt and tobacco monopolies tax listed as tax on monopolies
	1965-2011	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
Belgium	1965-2011	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
	1870-1979	For 1967-1988, new cruzeiro converted to real by dividing by 2.75 billion; for 1955-1966, cruzeiro converted to real by dividing by 2.75 trillion; for pre-1955, cruzeiro (mil-reis) converted to real by dividing by 2750 trillion
Brazil	1999-2011	Consistent with Brazilian Statistical Office data; used to complete series to 2011
	1879-1941	Lev was redenominated three times over 1952-1999; first in 1952, at 100 old lev = 1 new lev; second in 1962, at rate of 10 to 1; and third in 1999, at rate of 1000 to 1; therefore pre-1941 data divided by 1,000,000 to convert to current lev
Chile	1870-1989	Table 3.2, column 2 for tax revenues, column 4 for direct taxes, column 6 for excise taxes (tributos indirectos internos), column 7 for customs taxes (tributos indirectos externos); tax on mineral natural resources (not recorded) was large; tributos recursos naturales mineros recorded as miscellaneous tax
	1882-1964	For pre-1963, 100 markkaa converted to one new markkaa
Finland	1965-2011	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
	1870-1964	For pre-1960, 100 francs converted to one nouveau franc (or "new" franc)
France	1965-2011	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
	1965-2011	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
Germany	1965-2011	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
	1965-2011	Converted from euro to drachma using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html) after 2001; exchange rate missing before 1999; we use 325.76 drachma/euro for 1999 and 336.63 for 2000 according to ECB Statistical Data Warehouse (http://sdw.ecb.europa.eu/)
Hungary	1870-1924	Gulden converted to kronen by multiplying by 2
	1870-1974	Salt tax is listed as tax on monopolies
Italy	1870-1964	Profit tax is listed as income tax
	1870-1979	Custom tax = Impuestos a la importacion + impuestos a la exportacion; Monopoly tax = Impuestos sobre explotacion de recursos naturales; VAT = Impuestos al comercio; Goods and Services tax = Impuesto 10% adicional; Internal customs tax = Impuestos sobre ingresos mercantiles; Transaction tax = Impuestos del timbre; Miscellaneous tax = Impuestos sobre primas; other taxes include migration tax and federal contribution; Direct tax = Impuesto sobre loterias
Netherlands	1965-2010	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)

Construction Methods for Fiscal Data		
Country	Period	Notes
Portugal	1965-2010	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
Portugal	2011-2011	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
Romania	1870-1943	Unclear which iteration of leu Mitchell refers to; use with caution
	1950-1969	Converted from previous leu by dividing by 100,000
	1970-2000	Converted from 3rd leu by dividing by 10,000
Spain	1870-1964	For 1892-1964, VAT corresponds to consumption tax
	1965-2012	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
Sweden	1870-1964	For 1924-1964, miscellaneous tax is automobile tax
Turkey	1923-2000	2nd Turkish lira = 1,000,000 1st Turkish lira; changed in 2005
Uruguay	1903-2009	Impuestos indirectos listed under goods and services tax
USA	1870-1964	Mitchell, footnote 3, says that income tax data provided for 1870-1873; these data were added to income tax category and subtracted from excise tax category; this footnote also notes that before 1915, majority of internal revenue composed of excise tax

15.2 GDP Data

Construction Methods for GDP Data		
Country	Period	Notes
Argentina	1884-1979	Argentine peso also known as moneda nacional or paper peso
	1980-1992	Della Paolera-Taylor and World Bank data series coincide for 1980-1992
	1870-2009	Alternative series, converted from real GDP from Dos siglos, table 4.2.1, column 1, using deflator based on price index in table 4.3.2, column 1
Australia	1870-2000	Converted from Australian pounds by multiplying by two for 1870-1901
	2001-2012	Annual data computed by summing quarterly data for January to December, while World Bank annual data (not used here) based on summing quarterly data from September to June (http://databank.worldbank.org/data/)
Austria	1924-1998	Data from 1924 onward are for Austria alone (distinct from Austro-Hungarian Empire)
	1999-2012	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
Belgium	1999-2012	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
Brazil	1870-1900	Converted from reis by dividing by 2.75 trillion; We thank Bill Summerhill for data help for Brazil
	2001-2012	Consistent with Brazilian Statistical Office data; used to complete series to 2011
Canada	1927-2000	Nominal GNP until 1995, GDP thereafter
Chile	1870-1959	Converted from real GDP from Estadísticas Historicas, table 1.1 column 1, using deflator based on price index in table 4.1, column 1
Finland	2001-2012	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
France	1870-1938	Old francs converted to new francs by dividing by 100
	1949-1998	Nominal GNP for 1949-1959, GDP to 1998
	1999-2012	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
Germany	1870-1998	Nominal NNP figures for 1870-1950; GDP thereafter; West Germany only for 1945-1993
	1999-2012	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
Greece	1994-2012	Converted from euro to Drachma using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html); exchange rate missing for 1994-1998; we use 330 drachma/euro for 1999 according to exchange rate for 31 December 1999 from ECB Statistical Data Warehouse (http://sdw.ecb.europa.eu/)
	1925-1943	Nominal NNP
Hungary	1950-1959	Nominal NNP = National income utilized + Net exports in 'adjusted' valuta prices + Losses + Statistical discrepancy
	1960-2012	Inexplicable difference on order of 1000 between Mitchell and World Bank series
	1901-1946	Data are for "undivided India," which comprises the territory of the future Indian Union plus Pakistan and Bangladesh, but excludes Burma; data are for e.g., 1900-1901, 1901-1902, etc; two surrounding observations averaged to compute yearly averages, e.g., 1901 is the average of 1900-1901 and 1901-1902; Goldsmith and Historical National Accounts data correspond closely for 1902-1913
Italy	1870-1998	GNP for 1870-1950; GDP for 1951-1998
Japan	1941-2000	GDP data from Mitchell correspond closely with Historical National Accounts; We thank John Tang for data help for Japan
Netherlands	1922-1939	GDP data closely correspond with Dutch National Accounts through 1913 (http://nationalaccounts.nwi.knaw.nl/start.htm)

Construction Methods for GDP Data		
Country	Period	Notes
	1999-2012	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
New Zealand	1870-1948	Used column Z (consolidated) according to documentation worksheet, which states, "The Consolidated nominal GDP series starts in 1860. The NZIER measure of GDP has been used from 1870 to 1948 because this is the longest unbroken series for this period and where it overlaps with the other series it appears reasonably consistent."
	1949-1998	IMF data used for 1949-1998 because the IMF data taken from Statistics New Zealand and is likely the most up-to-date of any competing sources
Portugal	2001-2012	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
Spain	2001-2012	Converted from euros using fixed euro exchange rate (http://www.ecb.europa.eu/euro/intro/html/index.en.html)
Switzerland	1924-1998	NNP for 1924-1949, GNP for 1950-1989, GDP thereafter
Turkey	1950-2000	2nd Turkish lira = 1,000,000 1st Turkish lira
USA	1879-1928	GNP
	1929-2012	GNP for 1958-1993, GDP thereafter